



**LandMark White** Group

# Annual Report

**LandMark White Limited and its Controlled Entities  
for the year ended 30 June 2014**

**ABN 50 102 320 329**

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**ANNUAL REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

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## Chairman's and CEO's Report

To our fellow shareholders

The world has changed many times over since LandMark White ("LMW") listed in 2003. The changes have come from many quarters - some driven by new business practices; some by market initiatives and some have been our own projects and processes. The 2014 financial results reflect the work we have undertaken to respond to these changes and to develop LMW as a leading property valuation and advisory services company.

### Financial Results

LMW's ability to provide a national valuation network for our clients contributed to the 61% increase in Net Profit after Tax to \$1.17million for the 2014 financial year (2013: \$0.72m). A continued improvement in LMW's share of the residential property valuation market also underpinned the result.

The revenues reported in our results reflect LMW's changing business model. Revenues were down 7% to \$18.28m, reflecting LMW's move to franchise the Sydney Commercial office (12 months) and the Sunshine Coast office (9 months). However, when the fee revenues from these franchised offices are added back in Gross Fee Revenues rose 4.4% to \$22.4m reflecting the improved investor market opportunities for both residential and commercial properties.

The internal focus on business management processes is shown in the 57% improvement in Net Profit before Tax to \$1.68 million. While there will always be a need to work smarter, the focus in the coming years will be on investing for growth to improve our competitive advantages and to strengthen our business.

Earnings per share also improved to 4.2 cents per share (2013: 2.6 cents) indicating the improvement in revenues and reduction in business operational costs. The growth indicates the strength of the LMW brand and its ability to provide clients with broad range of property valuation services.

LMW continues to carry no debt and had cash funds of \$1.7 million as at 30 June 2014.

### Dividend

The Board also announced a fully franked Final Dividend of 2.5 cents per share and brings the full year dividend to 3.75 cents. This is a 0.5 cent increase on the dividend paid in 2013. With significant surplus franking credits, LMW's dividends should continue to be fully franked for the foreseeable future.

### Operational Results

The decision we made to add residential property valuations to LMW's business mix, ten years ago continues to contribute positively to the creation of shareholder value. Residential property valuations as a business revenue stream have continued to increase year on year, with this sector now contributing just over 50% of LMW's total fee revenues. The growth has been assisted by LMW's national network of offices and its investment in mobile technology that has created a competitive advantage in the preparation and turnaround of residential valuations.

Proactive client relationships that contribute to repeat business and contracts for property portfolio valuations have also contributed to the improved results across the board. Nationally our Queensland operations have performed particularly well. The 12.8% increase in Queensland revenue reflected improvement in both commercial and residential market share and better property market conditions.

One area of opportunity is the commercial sector, where the lack of consistent results down the eastern seaboard of Australia meant a disappointing result. With a renewed focus on property valuation specialisation, the Board and Management expect to see an improvement in revenues in the coming years. The improvement will also come from our investment in additional services as well as continued investment in our staff. We are looking to change the mix of business skills in Victoria and to improve market share in New South Wales with

increased focus on our areas of expertise.

This said LMW has over the years developed a broad revenue base with a diverse range of clients, including lending institutions, property developers and property investment companies, who appreciate the depth of our property valuation expertise. The Company is recognised for its proficiency in many classes of property valuation including going concerns, and residential property developments (as distinct from stand alone residential properties).

Building sector expertise is part of the overall corporate strategy to increase repeat business from our client base. The national footprint LMW offers aligns with the needs of our clients who want seamless property valuation advice. When these are added to the innovative services we are developing LMW is well placed to increase both market share and revenues.

### **Market Trends**

Like all business sectors, the market place is ever changing. The property valuation sector is in the midst of a long period of consolidation. This consolidation has seen some competitors increase their footprint by the acquisition and rebranding of small valuation practices.

LMW while exploring all options is committed to remaining independent. For our clients this means there will be no diversification into mainstream real estate activities. LMW sees this independence as a core competitive advantage. While LMW expects further consolidation in the market, the drivers of growth are likely to be sector specialisation, productivity, innovative mobile services and service quality.

### **Investing for Growth**

Fundamental to the sustainable growth of LMW is our continued investment in our proprietary IT systems and intellectual property. The former improves the efficiency and quality of the residential valuations that LMW can offer its clients and raises the bar when it comes to service quality standards. Our investment in underlying systems means LMW can offer better market data to its clients and can develop a greater range of additional property valuation services.

While mobile residential property valuations have been our focus over the past three years, LMW is now exploring how it supports its commercial property clients. Growth will also come from increasing our property valuation expertise, while LMW has an enviable reputation in many of the commercial property sectors; there is still room for growing our expertise and geographic coverage.

A recent strategic review undertaken by LMW's new Chief Executive Officer and Senior Management team will see LMW continue to focus on the areas of the business that directly relate to building our market share and revenues. The five strategic paths are investing in our people; business development including planning and executing for growth; consistent measurement and review of key business metrics; innovation; and marketing.

### **Our staff**

There can be little doubt that we could not have achieved what we set out to do without the drive and enthusiasm of our staff. Since the GFC, they have worked hard to build a strong dynamic team and to create an environment where LMW's values and passion to provide the very best property valuation services are the reason they come to work.

LMW aims to be the employer of choice in the property valuation sector. This is an ongoing aspiration and it means constant commitment to training, workplace relationships and organisational career paths and our values.

### **The Board**

The major change in the 2014 Financial Year was the retirement of Brad Piltz from his role as Chief Executive Officer and the appointment of Chris Nicholl as his replacement. Brad's deep knowledge and industry-

recognised expertise in property valuations has not been lost as Brad remains on the Board. On behalf of the rest of the Board, I would like to acknowledge his many years of service and his role as co-founder of LandMark White.

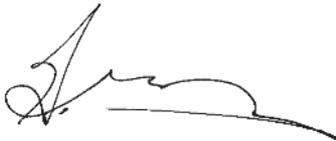
Chris, who commenced on 1 May 2014, brings to LMW a broad range of property skills including practical experience in international property markets including New Zealand and Asia.

The Board has ultimate responsibility to you our shareholders for the performance and overall governance of LMW. Our aim is to build a strong working relationship with senior management and to ensure we are all working towards the same goal of refining LMW's business model and creating greater shareholder returns.

### **Outlook**

The strategic review that the CEO and Senior Management team has undertaken highlighted a number of business strengths and opportunities. With our national structure, investment in our people, proactive client engagement and continued investment in IT systems, our focus is on creating sustainable growth. The focus this year is on creating a strong platform to ensure that the growth we anticipate in both market share and productivity is reflected in both the top and bottom lines of LMW's 2015 financial results.

We would like to thank our management team and staff for their continued hard work and commitment to LMW Group.



**Stuart Gregory**  
Chairman



**Chris Nicholl**  
Chief Executive Officer

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
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**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

The Directors present their report together with the financial report of the Consolidated Entity, being LandMark White Limited ("the Company") and its controlled entities, for the year ended 30 June 2014 and the auditor's report thereon.

**DIRECTORS**

The Directors of the Company in office at any time during or since the end of the financial year are:

**Mr Stuart C Gregory – appointed 9 October 2003**

***Chairman, Independent Non-Executive Director, member audit committee and remuneration committee***

Stuart is a non-executive director of the board and until 30 June 2005 was Chief Executive Officer of McCullough Robertson, a Brisbane based law firm. Stuart held that position for 12 years. He has extensive experience in dealing with the broad range of issues unique to professional service organisations. Stuart is a Certified Practising Accountant and member of the Australian Institute of Company Directors who, during his career, has gained experience in financial services, investment banking, manufacturing and agribusiness. He is a director of Australian Food & Fibre Limited, Brisbane Housing Company Limited and NSX listed Sugar Terminals Limited. During the past 3 years, he has not acted as a director of any other Australian listed public company.

**Mr Glen J White – appointed 26 September 2002**

***Non-Executive Director, member audit committee and remuneration committee***

The co-founder of LandMark White's practice, Glen was a registered valuer with over 40 years extensive experience in the real estate industry throughout Queensland and New South Wales. Working in both the public and private sectors, Glen commenced his valuation career in 1968 and gained experience with the Queensland Lands Department, National Mutual Life Association and with a private valuation firm before working in the Queensland practice that has become LandMark White since the 1980s. Previously a fellow of the Australian Property Institute now retired. During the past 3 years, he has not acted as a director of any other Australian listed public company.

**Mr Bradley J Piltz – appointed 26 September 2002 – Chief Executive until 1 May 2014.**

***Non-Executive Director***

Brad has been involved in financial and property markets since 1975 and was co-founder of LandMark White. In addition to extensive experience with the Commonwealth Bank, Brad has acted for major corporations and government instrumentalities providing advice from portfolio analysis to property acquisition, disposal and tenancy requirements. Brad has acted in court as an expert witness; is highly experienced in rental determinations; prepared educational valuation materials; lectured in valuation; and appeared on Sydney radio and television providing property market commentary. He is a fellow of the Australian Property Institute, a fellow of the Royal Institute of Chartered Surveyors, a senior associate of the Financial Services Institute of Australia and a member of the Australian Institute of Company Directors. During the past 3 years, he has not acted as a director of any other Australian listed public company.

**Mr Chris P Nicholl – appointed CEO 1 May 2014 – appointed Director 15 July 2014**

***Executive Director***

Chris has 25 years experience in the property services sector and has previously held senior management and board positions with Colliers International and Jones Lang LaSalle both in Australia / New Zealand and in Asia.

In his current role, Chris works with and is responsible to the board for the strategic direction of the company and is responsible for the effective implementation of strategic initiatives as well as the operations of the group for all shareholders. His knowledge of the real estate markets in Asia Pacific and of the participants together with his leadership experience will continue to inform opportunities for the company's consideration and ultimately strategic initiatives designed improve total returns for shareholders.

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**DIRECTORS' REPORT**  
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**DIRECTORS (continued)**

Chris holds a Bachelor of Business Land Economics and is a Fellow of the Royal Institute of Chartered Surveyors and an Associate of the Australian Property Institute.

During the past 3 years, he has not acted as a director of any other Australian listed public company.

**COMPANY SECRETARY**

**Mr Frank Hardiman – appointed 16 March 2011**

Frank is also Chief Financial Officer of the LandMark White group a position he was appointed to on 28 February 2011. Prior to joining LandMark White, he was Chief Financial Officer and Company Secretary of publicly listed Konekt Limited for 2 years and prior to that Chief Financial Officer for 16 years of the publicly listed PPK Group Limited (formerly Plaspak Group Limited). Frank has a Bachelor of Business Degree with an accounting major from University of Technology Sydney, is a registered tax agent and a Fellow of CPA Australia.

**DIRECTORS MEETINGS**

The number of directors' meetings and number of meetings attended by each of the directors of the Company during the financial year are:

Director	Board Meetings		Audit Committee Meetings		Remuneration Committee Meetings	
	Held	Attended	Held	Attended	Held	Attended
Mr G White	7	7	2	2	1	1
Mr B Piltz	7	7	-	-	-	-
Mr S Gregory	7	7	2	2	1	1

**COMPANY PARTICULARS**

LandMark White Limited is incorporated in Australia. The address of the registered office is: Level 15, 55 Clarence Street, Sydney, NSW 2000.

**CORPORATE GOVERNANCE STATEMENT**

In developing LandMark White's corporate governance policies, the board has been guided by the 'Corporate Governance Principles and Recommendations' published by the ASX Corporate Governance Council. This statement outlines the main corporate governance practices in place throughout the financial year, and the extent to which LandMark White follows the Best Practice Recommendation. Where the Company has not followed a recommendation, the recommendation is identified and the reasons are given for not following it.

**Role of the Board**

The board's primary role is the protection and enhancement of long-term shareholder value. The board is comprised of one independent and three non-independent directors.

To fulfil this role, the board is responsible for the overall corporate governance of the Consolidated Entity including formulating its strategic direction, approving and monitoring capital expenditure, setting remuneration, appointing, removing and creating succession policies for directors and senior executives, establishing and monitoring the achievement of management's goals and ensuring the integrity of internal controls, management information and risk management systems. It is also responsible for approving and monitoring financial and other reporting. Details of the board's charter are located on the Company's website.

The board has delegated responsibility for operation and administration of the Company to the Chief Executive Officer (CEO) and senior executives. Responsibilities are delineated by formal authority delegations. The performance of senior executives is reviewed annually by the CEO. The performance of the CEO is reviewed annually by the Chairman.

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**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**CORPORATE GOVERNANCE STATEMENT (continued)**

**Board processes**

To assist in the execution of its responsibilities, the board has established an Audit Committee and a Remuneration Committee. The committees have a written mandate and operating procedures, which are reviewed on a regular basis.

The board has elected not to establish a Nominations Committee (Best Practice Recommendation 2.4 as set by the ASX Corporate Governance Council) on the basis that it is only a relatively small board and the board is able to efficiently carry out the functions that would otherwise be delegated to the Nominations Committee.

The conditions of the appointments of non-executive directors are set in a letter of appointment including expectations of attendance at board meetings, appointments to other boards, procedures for dealing with conflicts of interest and availability of independent professional advice.

The full board currently holds at least six scheduled meetings each year.

Extraordinary meetings are held at such other times as may be necessary to address any specific significant matters that may arise.

The agenda for meetings is prepared in conjunction with the Chairman, Chief Executive Officer and Company Secretary. Standing items include the Chief Executive Officer's report, financial reports, strategic matters, governance and compliance. Submissions are circulated in advance.

**Director and executive education**

The Consolidated Entity has a process to inform new directors about the nature of the business, current issues, the corporate strategy and the expectations of the Consolidated Entity concerning performance of directors. Directors also have the opportunity to visit Consolidated Entity facilities and meet with management to gain a better understanding of business operations.

The Consolidated Entity also has a process to educate new senior executives upon taking such positions. The induction process includes reviewing the Consolidated Entity's structure, strategy, operations, financial position and risk management policies. It also familiarises the individual with the respective rights, duties, responsibilities and roles of the individual and the Board.

**Independent professional advice and access to company information**

Each director has the right of access to all relevant company information and to the Company's executives and, subject to prior consultation with the Chairman, may seek independent professional advice from a suitably qualified advisor at the Consolidated Entity's expense. The director must consult with an advisor suitably qualified in the relevant field, and obtain the Chairman's approval of the fee payable for the advice before proceeding with the consultation. A copy of the advice received by the director is made available to all other members of the board.

**Composition of the Board**

The names of directors of the Consolidated Entity in office at any time during or since the end of the financial year are set out in the Directors' report on pages 4.

The composition of the board is determined using the following principles:

- a minimum of three directors, with a broad range of expertise, a majority of directors having extensive knowledge of the Consolidated Entity's industry, and those who do not, have extensive expertise in significant aspects of auditing and financial reporting or operational and financial management of a professional services organisation
- a majority of independent directors

The current composition of the board no longer meets the second of these two principles. At the present time, the decision to refocus on the core valuation business has made this requirement not cost effective given the size of the organization.

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**CORPORATE GOVERNANCE STATEMENT (continued)**

**Board processes (continued)**

The Chairman of the board of directors is Mr Stuart Gregory who is non-executive and independent. ASX Best Practice Recommendation 2.2 is that the Chairperson of the board should be independent. Appropriate conflict of interest policies are in place to ensure material personal interests are disclosed. At the date of this report, the board is not comprised of a majority of independent directors. However given the size of the

Board, the Company believes the appointment of a non-executive chairman is sufficient to ensure adequate corporate governance.

An independent director is a director who is not a member of management, known as a non-executive director, and who:

- holds less than 5% of the voting shares of the Company and is not an officer of, or otherwise associated, directly or indirectly, with a shareholder of more than 5% of the voting shares of the Company
- has not within the last three years been employed in an executive capacity by the Company or another group member, or been a director after ceasing to hold any such employment
- within the last three years has not been a principal or employee of a material\* professional advisor or a material\* consultant to the Company or another group member
- is not a material\* supplier or client of the Company or another group member, or an officer of or otherwise associated, directly or indirectly, with a material\* supplier or client
- has no material\* contractual relationship with the Company or another group member other than as a director of the Company
- is free from any interest and any business or other relationship which could, or could reasonably be perceived to materially\* interfere with the director's ability to act in the best interests of the Company.

\* the board considers, 'material', in this context, to be where any director-related business relationship has represented or is likely in future to represent the lesser of at least 10% of the relevant segment's or the director-related business's revenue. The board considered the nature of the relevant industries' competition, and the size and nature of each director related business relationship, in arriving at this threshold.

**Audit Committee**

The Audit Committee has a documented charter, approved by the board. All members should be independent non-executive directors. The Chairman of the Audit Committee should not be the Chairman of the board. The committee advises on the establishment and maintenance of a framework of internal control and appropriate ethical standards for the management of the Consolidated Entity. Given the size of the Board, it is no longer possible to meet either of these criteria.

The members of the Audit Committee during the year were:

- Mr Stuart Gregory, B. Comm (Hons) FCPA (Chairman) – Independent and Non-Executive
- Mr Glen White – Non-Independent and Non-Executive

The Audit Committee only comprised two members, which is not in line with the Best Practice Recommendation 4.3 set by the ASX Corporate Governance Council. Due to the size of the Company and the number of non-executive directors, it is currently not possible to comply with Recommendation 4.3. The external auditors, the Chief Executive Officer and Chief Financial Officer are invited to Audit Committee meetings at the discretion of the committee. The committee met 2 times during the year and attendance is recorded on page 5 of this report. The Chief Executive Officer and the Chief Financial Officer declared in writing to the board that the Consolidated Entity's financial reports for the year ended 30 June 2014 present a true and fair view, in all material respects, of the Consolidated Entity's financial condition and operational results and are in accordance with relevant accounting standards. This statement is required annually and is

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**CORPORATE GOVERNANCE STATEMENT (continued)**

**Audit Committee (continued)**

founded on a sound system of risk management and internal compliance and control which implements the policies adopted by the board.

The Audit Committee's charter is available on the Company's website. Information on procedures for the selection and appointment of the external auditor and for the rotation of external audit engagement partners is on the Company's website.

The responsibilities of the Audit Committee include reporting to the board on:

- reviewing the annual and half year financial reports and other financial information distributed externally. This includes approving new accounting policies to ensure compliance with Australian Accounting Standards and generally accepted accounting principles, and assessing whether the financial information is adequate for shareholder needs
- assessing management processes supporting external reporting
- assessing corporate risk assessment processes
- assessing whether non-audit services provided by the external auditor are consistent with maintaining the external auditor's independence. The external auditor provides an annual declaration of independence as set out in APES 110 Code of Ethics for professional Accountants
- reviewing the nomination and performance of the external auditor
- establishing procedures for selecting, appointing, and if necessary, removing the external auditor
- assessing the adequacy of internal control framework and the Consolidated Entity's code of ethical standards
- monitoring the procedures to ensure compliance with the Corporations Act 2001 and the ASX Listing Rules and all other regulatory requirements
- addressing any matters outstanding with auditors, Australian Taxation Office, Australian Securities and Investments Commission, ASX and financial institutions.

The Audit Committee reviews the performance of the external auditors on an annual basis and normally meets with them during the year to;

- discuss the external audit plans, identifying any significant changes in structure, operations, and internal controls or accounting policies likely to impact the financial statements and to review the fees proposed for the audit work to be performed;
- review the half-year and preliminary final report prior to lodgement with the ASX, and any significant adjustments required as a result of the auditor's findings, and to recommend board approval of these documents, prior to announcement of results;
- finalise half-year and annual reporting to:
  - review the results and findings of the auditor, the adequacy of accounting and financial controls, and to monitor the implementation of any recommendations made;
  - review the draft financial report and recommend board approval of the financial report;
- as required, to organise, review and report on any special reviews or investigations deemed necessary by the board.

**Risk Management**

***Oversight of the risk management system***

Management has established and implemented a fully comprehensive formal Risk Management System for assessing, monitoring and managing operational, financial reporting and compliance risks for the Consolidated Entity. The Chief Executive Officer and the Chief Financial Officer declare annually, in writing

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**CORPORATE GOVERNANCE STATEMENT (continued)**

**Risk Management (continued)**

to the board, that the financial reporting risk management and associated compliance and controls have been assessed and found to be operating efficiently and effectively in all material respects.

***Risk management and compliance and control***

The board is responsible for the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities.

Comprehensive practices have been established to ensure:

- capital expenditure and revenue commitments above a certain size obtain prior board approval
- occupational health and safety standards and management systems are monitored and reviewed to achieve high standards of performance and compliance with regulations
- business transactions are properly authorised and executed
- financial reporting accuracy and compliance with the financial reporting regulatory framework (see below)
- environmental regulation compliance (see below)

***Financial reporting***

Monthly actual results are reported against budgets approved by the directors and revised forecasts for the year are prepared regularly.

***Ethical Standards***

All directors, managers and employees are expected to observe the highest standards of corporate and individual integrity and objectivity, striving at all times to enhance the reputation and performance of the Consolidated Entity. Every employee has a nominated supervisor to whom they may refer any issues arising from their employment. The board reviews the Directors' Code of Ethics and the Code of Conduct for Transactions in securities regularly and processes are in place to promote and communicate these policies. A formal code of conduct for employees has been given to all Directors and Employees.

***Conflict of interest***

Directors must keep the board advised, on an ongoing basis, of any interest that could potentially conflict with those of the Consolidated Entity.

Where the board believes that a significant conflict exists for a director on a board matter, the director concerned does not receive the relevant board papers and is not present at the meeting whilst the item is considered. Details of director related entity transactions with the Consolidated Entity are set out in Note 28 to the financial statements.

***Trading in general company securities by directors and employees***

The Consolidated Entity has a share trading policy which has been disclosed to the ASX and which has been published on the company website. The key elements of the Code of Conduct for Transactions in Company Securities by Directors and Employees are:

- identification of those restricted from trading – directors and all staff may acquire shares in the Company, but are prohibited from dealing in Company shares;
  - during the five week period preceding the announcement of half-year and annual results to the Australian Securities Exchange ("ASX");
  - whilst in possession of price sensitive information not yet released to the market;

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**CORPORATE GOVERNANCE STATEMENT (continued)**

**Risk Management (continued)**

- requiring details to be provided of intended trading in the Company's shares and approval to be given;
- details may be required to be provided of the subsequent confirmation of the trade;
- identification of processes for unusual circumstances where discretion may be exercised in cases such as financial hardship.

***Diversity policy***

The company has a diversity policy which has been published on the Consolidated Entity's website. Whilst the Consolidated Entity would prefer its workforce to reflect the diversity of our population, as a microcap professional service organisation, it is limited to recruiting from the available talent pool. In our specialist area of property valuation and advisory services, this pool of qualified candidates does not currently reflect significant gender or other diversity. Until it does, setting a measurable diversity objective would not be meaningful or effective for the company.

***Communication with shareholders***

The board provides shareholders with information using a comprehensive Continuous Disclosure Policy which includes identifying matters on a timely basis that may have a material effect on the price of the Company's securities, ensuring the matters are factual and expressed in a clear and factual way, notifying the ASX, posting them on the Company's website, and issuing media releases. The Chief Executive Officer and Company Secretary are accountable for ensuring adherence to the Continuous Disclosure Policy.

Consistent with the Continuous Disclosure Policy, LandMark White is committed to communicating with shareholders in an effective and timely manner, so as to provide them with ready access to information relating to LandMark White. LandMark White maintains an extensive website ([www.lmw.com.au](http://www.lmw.com.au)).

Shareholders are encouraged to attend and participate in general meetings of the Company. Shareholders are provided with details of any proposed meetings well in advance of the relevant dates. The external auditor will attend any Annual General Meeting and be available to answer questions from shareholders about the conduct of the audit and the preparation and content of the auditor's report.

**REMUNERATION REPORT AUDITED**

**Remuneration Committee**

The role of the Remuneration Committee is to ensure that the remuneration policies and outcomes achieve an appropriate balance between the interests of LandMark White shareholders and rewarding and motivating executives and employees in order to achieve their long term commitment to the Consolidated Entity. The committee meets as required.

The members of the Remuneration Committee during the year were:

- Mr Glen White (Chairman) – Non-independent and non-executive
- Mr Stuart Gregory – Independent and non-executive

**Remuneration policies**

Remuneration levels are competitively set to attract and retain appropriately qualified and experienced directors and senior executives. Remuneration packages of executives and the Chief Executive Officer include a mix of fixed remuneration and performance-based remuneration. The executive remuneration structures set out below are designed to attract suitably qualified candidates, and to affect the broader outcome of increasing the Consolidated Entity's net profit attributable to members of the parent entity.

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**REMUNERATION REPORT- AUDITED (continued)**  
**Remuneration policies (continued)**

The remuneration of the Consolidated Entity's senior executives includes a mix of fixed and performance based incentives. The fixed component consists of base remuneration, allowances and superannuation. The performance based component is a cash bonus based on a share of a fixed percentage of the level of profit of the executives' operational division. The performance-based component of the remuneration of the Chief Executive Officer is based on a fixed percentage of the increase in the level of profit after tax of the consolidated group. The board considers that the performance-linked incentive is appropriate as it directly aligns the individuals reward with the consolidated entity's performance.

The terms of remuneration are designed to align senior management compensation with the interests of shareholders by including performance related bonuses. These payments are linked to the achievement of individual and company objectives which are relevant to meeting LandMark White's overall goals.

In considering the Consolidated Entity's performance, the board has regard to the following indices in respect of the current financial year and previous years.

	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
	<b>\$000s</b>	<b>\$000s</b>	<b>\$000s</b>	<b>\$000s</b>	<b>\$000s</b>
Services revenue	18,279	19,638	20,702	22,219	22,377
Net profit to equity holders of the company	1,167	724	482	462	955

The factors that are considered to affect total shareholders return are summarised below:

Dividends declared (per share)	\$0.0375	\$0.0325	\$0.03	\$0.03	\$0.035
Share price at the end of the period	\$0.435	\$0.30	\$0.29	\$0.30	\$0.35
Change in share price	\$0.135	\$0.01	(\$0.01)	(\$0.05)	\$0.09

Remuneration and other terms of employment for the executive directors and senior management are formalised in service contracts. Senior management contracts are for an unlimited period but are capable of termination on 3 months' notice, or by making payment equal to 3 months pay in lieu of notice.

Non-executive directors are paid an annual fee for their service on the board and committees which is determined by the Remuneration Committee. Total remuneration for all non-executive directors is not to exceed \$400,000 per annum as approved by the shareholders. The non-executive directors' total fees for the year were \$116,655. These fees include statutory superannuation. Non-executive directors do not receive bonuses nor are they currently entitled to be issued with options on securities in the Consolidated Entity. Non-executive directors do not receive any retirement benefits other than statutory superannuation payments.

The Consolidated Entity has a policy that prohibits those that are granted share-based payments as part of their remuneration from being compensated for changes in value of the underlying securities.

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**REMUNERATION REPORT- AUDITED (continued)**

**Directors' and senior executive officers' remuneration**

Details of the nature and amount of each major element of the remuneration of each member of key management personnel are:

	Year	Short term		Post-employment	Long term benefits	Share Based payment equity settled	Total	Proportion of remuneration performance related (%)	Value of options as proportion of remuneration (%)
		Salary and fees	Bonus (b)	Superannuation benefits	Movement in other long term benefits				
		\$	\$	\$	\$	\$	\$		
<b>Directors</b>									
<b><i>Non-executive</i></b>									
Mr G White	2014	45,049	-	23,941	-	-	68,990	-	-
Mr S Gregory Chairman	2014	37,071	-	3,429	-	-	40,500	-	-
Mr B Plitz from 15 May 2014	2014	6,559	-	606	-	-	7,165	-	-
<b><i>Executive</i></b>									
Mr B Plitz – CEO resigned 14 May 2014	2014	222,992	-	18,696	(2,677)	-	239,011	-	-
<b><i>Other Key Management Personnel</i></b>									
Mr C Nicholl – CEO from 1 May 2014	2014	36,109	-	3,024	3,639	8,863	51,635	-	17%
Mr Frank Hardiman - Chief Financial Officer & Company Secretary	2014	129,928	5,000	24,975	1,635	-	161,538	3%	-

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**REMUNERATION REPORT- AUDITED (continued)**

**Directors' and senior executive officers' remuneration (continued)**

Directors	Year	Short term		Post-employment	Long term benefits	Total	Proportion of remuneration related (%)	Value of options as proportion of remuneration (%)
		Salary and fees	Bonus (b)	Superannuation benefits	Movement in other long term benefits			
		\$	\$	\$	\$	\$		
<b>Non-executive</b>								
Mr G White	2013	45,641	-	23,359	-	69,000	-	-
Mr S Gregory	2013	37,156	-	3,344	-	40,500	-	-
<b>Executive</b>								
Mr B Piltz – CEO	2013	245,152	-	24,848	4,767	274,767	-	-
<b>Other Key Management Personnel</b>								
Mr G Coonan - Chief Operating Officer (resigned 12 Oct 2012)	2013	43,867	49,196	8,726	(27,132)	74,657	65.9 %	-
Mr Frank Hardiman - Chief Financial Officer & Company Secretary	2013	125,011	-	24,989	6,992	156,992	-	-

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**REMUNERATION REPORT- AUDITED (continued)**

**Directors' and senior executive officers' remuneration (continued)**

**Notes in relation to the table of directors' and executives officers' remuneration**

**(a) Analysis of options included in remuneration**

**Option Plan - Share Based Payments**

The directors at their discretion allocate share options or performance rights that entitle key management personnel and senior employees to purchase shares in the entity. The terms of the options including vesting conditions and performance criteria vary depending upon the incentive arrangements appropriate for key management personnel and senior staff and are a part of an approved Employee Share Acquisition Scheme.

There were 1,000,000 options issued during the year to the new Chief Executive Officer Chris Nicholl. These were granted on 12 May 2014 with an exercise price of 46 cents and expire on 30 April 2017. These are the only options outstanding at 30 June 2014. The terms and conditions of each grant of options over ordinary shares affecting remuneration of Chris Nicholl in this financial year or future reporting years are as follows:

Grant date	Vesting date and exercisable date	Expiry date	Exercise price	Fair value per option at grant date
12 May 2014	1 Sept 2015	30/4/17	\$0.46	\$0.0709

Options granted carry no dividend or voting rights.

Values of options over ordinary shares granted to Chris Nicholl as part of compensation during the year ended 30 June 2014 is \$70,900 which will be expensed over the vesting period.

During the year options over ordinary shares in LandMark White Limited have not vested or been exercised, by company directors or company or Consolidate Entity executives.

**(b) Analysis of bonuses included in remuneration**

Details of the vesting profile of short-term incentive cash bonuses awarded as remuneration to each director of the Company and the Consolidated Entity's senior executive who received short term incentive bonuses is detailed below:

	Short term incentive bonus			
	Grant date	Included in remuneration \$	% vested in year	% forfeited in year
<b>Executives</b>				
<b>Consolidated</b>				
Mr Frank Hardiman	30 June 2014	5,000	100%	

Amounts included in remuneration for the financial year represents the amount that vested in the financial year based on achievement of personal goals and satisfaction of specified performance criteria. No amounts vest in future financial years in respect of the short-term incentive bonus schemes for the 2014 financial year.

No short term incentive cash bonus was awarded to the CEO for the 2014 year, as the performance conditions applicable to his short term incentive scheme were not met.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**REMUNERATION REPORT- AUDITED (continued)**

**Contracted Commitment**

The maximum exposure to salary commitments under an employment contract for the CEO, Chris Nicholl not provided for in the financial statements and payable on termination under certain circumstances is as follows:

	\$
Within one year	62,500
One year or later and no later than five years	-
Later than five years	-
	62,500

For other named senior executives, the Consolidated Entity's liability for early termination of employment contracts, beyond normal termination notices are not considered material.

**Beneficial interest of directors in shares & options**

***Movement in shares***

The movement during the reporting period in the number of ordinary shares in LandMark White Limited held directly, indirectly, or beneficially by each key management personnel including their personally related entities is as follows:

2014	Held at 1 July 2013	Purchases	Exercise of options	Sales	Held at 30 June 2014
<b>Directors</b>					
Mr G White	9,587,364	-	-	117,230	9,470,134
Mr B Piltz	6,900,687	-	-	3,923,523	2,977,164
Mr S Gregory	129,000	-	-	-	129,000
<b>Executive officers</b>					
Mr C Nicholl	-	-	-	-	-
Mr F Hardiman	-	-	-	-	-
2013	Held at 1 July 2012	Purchases	Exercise of options	Sales	Held at 30 June 2013
<b>Directors</b>					
Mr G White	9,771,718	-	-	184,354	9,587,364
Mr B Piltz	7,087,687	-	-	187,000	6,900,687
Mr S Gregory	129,000	-	-	-	129,000
<b>Executive officers</b>					
Mr F Hardiman	-	-	-	-	-
Mr G Coonan	-	-	-	-	-

The executive officers named are those who are directly accountable and responsible for the strategic direction and operational management of LandMark White Limited or its subsidiaries. In 2014 there were no executive officers holding shares in the Company. The Directors are of the opinion that only the executive officers detailed above meet the definition of key management personnel as set out in AASB 124.

***Non-key management personnel***

***Identity of related parties***

The Consolidated Entity has a related party relationship with its subsidiaries (refer to Note 25).

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

***Director Related Entity***

***Particulars in relation to entity significantly influenced***

The Consolidated Entity had a related party relationship with franchisee LandMark White (Sydney) Pty Ltd **ATF** LandMark White Sydney Unit Trust, an entity which Brad Piltz had a 42.5% interest in and exercised significant influence over until December 2013, when he relinquished his interest.

During the year, the following transactions took place between the Consolidated Entity and LandMark White Sydney Pty Ltd ATF The LandMark White Sydney Unit Trust **whilst** Mr Piltz had an ownership interest.

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Licence & Service Income charged by the Consolidated Entity	389	374
	<hr/>	<hr/>
	389	374

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Trade Receivables outstanding at the end of the reporting period.	-	121
	<hr/>	<hr/>
	-	121

These transactions took place based on normal commercial terms and conditions and at market rates.

**<END OF REMUNERATION REPORT>**

**PRINCIPAL ACTIVITIES**

The principal activity of the Consolidated Entity during the course of the financial year was property valuation. There were no significant changes in the nature of the activities of the Consolidated Entity during the year.

**OPERATING RESULTS AND FINANCIAL REVIEW**

The consolidated profit for the 12 months ended 30 June 2014 from ordinary activities after income tax attributable to equity holders of the company amounted to \$1,167,000 which was an increase of \$443,000 from the profit recorded in the previous year. A detailed review of operations is contained in the review from the Chairman and CEO included in this Annual Report.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**DIVIDENDS**

Dividends paid and payable by the Company since the end of the previous financial year were:

<b>Type</b>	<b>Cents per share</b>	<b>Total Amount \$</b>	<b>Franked/ Unfranked</b>	<b>Date of payment</b>
<i>Declared and paid during the year:</i>				
	2.25		Franked at tax rate of 30%	9 October 2013
	1.25		Franked at tax rate of 30%	4 April 2014
<i>Declared after end of year:</i>				
	2.5		Franked at tax rate of 30%	2 October 2014

The financial effect of the dividend declared after year end has not been brought to account in the financial statements for the year ended 30 June 2014.

**EVENTS SUBSEQUENT TO THE END OF THE REPORTING PERIOD**

Other than the declaration of a dividend on 7 August 2014 as disclosed above, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event that in the opinion of the directors of the Consolidated Entity, to affect significantly the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity, in future financial years.

**STATE OF AFFAIRS**

There were no significant changes in the state of affairs of the Consolidated Entity that occurred during the year under review.

**LIKELY DEVELOPMENTS**

Refer to the Chairman's and CEO's review included in this Annual Report.

**ENVIRONMENTAL REGULATION**

The operations of the Consolidated Entity are not subject to any particular and significant environmental regulation under a law of the commonwealth or of a state or territory.

**PROCEEDINGS ON BEHALF OF THE CONSOLIDATED ENTITY**

During the financial year and in the interval between the end of the financial year and the date of this report the Consolidated Entity has made no application for leave under Section 237 of the Corporations Act 2001.

No person has applied for leave of court to bring proceedings on behalf of the Consolidated Entity or intervene in any proceeding to which the Consolidated Entity is a party for the purpose of taking responsibility on behalf of the Consolidated Entity for all or any part of these proceedings. The Consolidated Entity was not a party to any such proceedings during the year.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**DIRECTORS' INTERESTS**

The relevant interest of each director in the shares issued by the Company as notified by the Directors to the Australian Securities Exchange in accordance with S205G(1) of the Corporations Act 2001, at the date of this report is as follows:

	<b>Ordinary Shares</b>	<b>Options over Ordinary Shares</b>
Mr G White	9,470,134	-
Mr B Piltz	2,977,164	-
Mr S Gregory	129,000	-
Mr C Nicholl	-	1,000,000

**SHARE OPTIONS**

**Shares under option**

Unissued ordinary shares of LandMark White Limited under option on the date of the report are as follows:

<b>Grant date</b>	<b>Expiry date</b>	<b>Exercise price</b>	<b>Number under option</b>
12 May 2014	30 April 2017	\$0.46	1,000,000

No person entitled to exercise the options had or has any right by virtue of the option to participate in any share issue of the company or of any other body corporate.

**Shares issued on exercise of options**

There were no options (2013: Nil options) exercised during the year. No ordinary shares have been issued as a result of the exercise of options.

**INDEMNIFICATION AND INSURANCE OF OFFICERS AND AUDITORS**

**Indemnification**

The Consolidated Entity has agreed to indemnify all current Directors of LandMark White Limited to the maximum extent permitted by law against any liability incurred by them by virtue of their holding office as an officer of the Consolidated Entity other than:

- a liability owed to the Consolidated Entity or a related body corporate of the Company;
- a liability for a pecuniary penalty order under section 1317G of the Law or a compensation order under section 1317H of the Law; or
- a liability owed to a person other than the Consolidated Entity that did not arise out of conduct in good faith.

During the year, the company has not paid a premium in respect of a contract to insure the auditor of the company or any related entity.

**Insurance Premiums**

Since the end of the previous financial period, the Consolidated Entity has paid premiums in respect of Directors and Officers liability insurance, for all past, present, or future directors, secretaries, officers or employees of the Consolidated Entity. Conditions of the Insurance policy restrict disclosure of the premium amount.

The insurance premiums relate to:

- costs and expenses incurred by the relevant officers in defending proceedings, whether civil or criminal and whatever their outcome

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**INDEMNIFICATION AND INSURANCE OF OFFICERS (CONTINUED)**

**Indemnification (continued)**

- other liabilities that may arise from their position, with the exception of conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

Further details of insurance policies have not been disclosed as the policies prohibit such disclosure.

**Rounding of Amounts**

The Consolidated Entity has applied the relief available under ASIC Class Order 98/100 and accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars, or in certain cases, to the nearest dollar.

**AUDITORS INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001**

The auditor's independence declaration is set out on page 20 and forms part of the Directors' Report for the financial year ended 30 June 2014.

**NON-AUDIT SERVICES**

During the year William Buck, the Company's auditor, has performed certain other services in addition to their statutory duties.

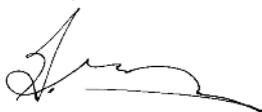
The board has considered the non-audit services provided during the year by the auditor and in accordance with written advice provided by resolution of the audit committee, is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non audit services were subject to the corporate governance procedures adopted by the Consolidated Entity and have been reviewed by the audit committee to ensure that they do not impact the integrity and objectivity of the auditors; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Consolidated Entity, acting as an advocate for the Consolidated Entity or jointly sharing risks and rewards.

Details of the amounts paid to the auditors of the Consolidated Entity, William Buck, and its related practices for audit and non-audit services provided during the year are set out below:

	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>
<b><i>Statutory audit</i></b>	79,000	84,000
<b><i>Service other than statutory audit – Tax related and other services</i></b>	9,000	25,335

This report is made in accordance with a resolution of the directors.



Stuart Gregory  
Director

Dated at Sydney this 5<sup>th</sup> day of September 2014

**AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF LANDMARK WHITE LIMITED**

I declare that, to the best of my knowledge and belief during the year ended 30 June 2014 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.



William Buck  
Chartered Accountants  
ABN 16 021 300 521



L.E. Tutt  
Partner  
Sydney, 5 September 2014

**CHARTERED ACCOUNTANTS  
& ADVISORS**

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**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**STATEMENT OF PROFIT AND LOSS  
AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30 JUNE 2014**

		<b>Consolidated</b>	
	<b>Note</b>	<b>2014 \$000s</b>	<b>2013 \$000s</b>
Revenue from rendering of services		18,279	19,638
<b>Expenses from operating activities:</b>			
Employee expenses		12,472	13,224
Report presentation expenses		844	1,144
Marketing expenses		130	149
Communications expenses		270	326
Administration expenses		1,605	2,441
Occupancy expenses		843	835
Depreciation and amortisation expenses		157	187
Other expenses from operating activities		308	295
		1,650	1,037
<b>Results from operating activities</b>			
Finance income	7(a)	28	35
Finance expense	7(a)	1	3
		1,677	1,069
<b>Profit before tax</b>			
Income tax expense	8	510	345
		1,167	724
<b>Profit for the year attributable to owners of the parent</b>			
<b>Total other comprehensive income (net of tax)</b>		-	-
<b>Total comprehensive income for the year attributable to owners of the parent</b>		1,167	724
		1,167	724
Basic earnings per share from total operations	9	\$0.042	\$0.026
Diluted earnings per share from total operations	9	\$0.042	\$0.026

*The Statement of Profit & Loss and Other Comprehensive Income is to be read in conjunction with the notes to and forming part of the financial statements.*

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2014**

	Note	Consolidated	
		2014 \$000s	2013 \$000s
<b>Assets</b>			
Cash and cash equivalents	10	1,716	1,584
Term deposits		-	5
Trade and other receivables	11	2,080	1,955
Inventories	12	83	65
Other current assets		409	290
<b>Total current assets</b>		4,288	3,899
Deferred tax assets	14	436	496
Term deposits		288	283
Property, plant and equipment	15	220	311
Intangible assets	16	5,076	5,070
<b>Total non-current assets</b>		6,020	6,160
<b>Total assets</b>		10,308	10,059
<b>Liabilities</b>			
Trade and other payables	17	815	1,009
Current tax liabilities	13	269	78
Employee benefits	18	2,010	1,828
<b>Total current liabilities</b>		3,094	2,915
Deferred tax liabilities	14	25	20
Employee benefits	18	106	239
Provisions	19	206	220
<b>Total non current liabilities</b>		337	479
<b>Total liabilities</b>		3,431	3,394
<b>Net assets</b>		6,877	6,665
<b>Equity</b>			
Issued capital		6,008	6,008
Retained earnings		860	657
Reserves		9	-
<b>Total equity</b>		6,877	6,665

*The Statement of Financial Position is to be read in conjunction with the notes to and forming part of the financial statements.*

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**STATEMENT OF CHANGES IN EQUITY**  
**AS AT 30 JUNE 2014**

	<b>Share Capital \$000s</b>	<b>Share Option Reserve \$000s</b>	<b>Retained Earnings \$000s</b>	<b>Total Equity \$000s</b>
<b><i>Consolidated</i></b>				
Balance at 1 July 2012	6,008	-	761	6,769
Total comprehensive income	-	-	724	724
Dividends to shareholders	-	-	(828)	(828)
Balance at 30 June 2013	6,008	-	657	6,665
Balance at 1 July 2013	6,008	-	657	6,665
Total comprehensive income	-	-	1,167	1,167
Dividends to shareholders	-	-	(964)	(964)
Net share based compensation benefit	-	9	-	9
Balance at 30 June 2014	6,008	9	860	6,877

*The Statement of Changes in Equity is to be read in conjunction with the notes to and forming part of the financial statements.*

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

	Note	Consolidated	
		2014 \$000s	2013 \$000s
<b>Cash flows from operating activities</b>			
Cash receipts in the course of operations		19,955	22,365
Cash payments in the course of operations		(18,558)	(21,494)
Interest received		28	35
Interest paid		(1)	(3)
Proceeds from return of security deposits		-	118
Income tax paid		(254)	(187)
		<hr/>	<hr/>
<b>Net cash provided by operating activities</b>	27	1,170	834
		<hr/>	<hr/>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(43)	(192)
Payments for intangible assets		(29)	(144)
		<hr/>	<hr/>
<b>Net cash used in investing activities</b>		(72)	(336)
		<hr/>	<hr/>
<b>Cash flows from financing activities</b>			
Dividends paid		(966)	(828)
		<hr/>	<hr/>
<b>Net cash used in financing activities</b>		(966)	(828)
		<hr/>	<hr/>
Net increase/(decrease) in cash and cash equivalents held		132	(330)
Cash and cash equivalents at beginning of the year		1,584	1,914
		<hr/>	<hr/>
<b>Cash and cash equivalents at the end of the year</b>	10	1,716	1,584
		<hr/>	<hr/>

*The Statement of Cash Flows is to be read in conjunction with the notes to and forming part of the financial statements.*

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

LandMark White Limited (the 'Company') is a for-profit company incorporated and domiciled in Australia. The consolidated financial statements of the Company for the financial year ended 30 June 2014 comprise the Company and its subsidiaries (together referred to as the 'Consolidated Entity'). The principal business activities of the Consolidated Entity during the year were commercial and residential property valuations.

The financial statements were authorised for issue by the directors on 5<sup>th</sup> September 2014.

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by entities within the Consolidated Entity.

**(a) Statement of compliance**

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Act 2001. The financial statements of the Consolidated Entity comply with International Financial Reporting Standards ('IFRS') and Interpretations issued by the International Accounting Standards Board ('IASB').

**(b) Basis of measurement**

The consolidated financial statements have been prepared on an accrual basis and are based on historical cost, modified, where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

**(c) Functional and presentation currency**

These consolidated financial statements are presented in Australian dollars which is the Company's functional currency and the functional currency of all entities within the Consolidated Entity.

**(d) Use of estimates and judgements**

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The estimates and judgements that have a significant risk of causing a material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

*Revenue recognition*

During the year, the Consolidated Entity recognised revenue from the rendering of services using the percentage of completion method in accordance with the accounting policy as disclosed in Note 1(q). In determining the amount of revenue to be recognised, the Directors of the Consolidated Entity are required to exercise judgement in determining the percentage of completion of relevant contracts.

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(d) Use of estimates and judgements (continued)**

*Impairment of goodwill*

The Consolidated Entity assesses whether goodwill is impaired at least annually in accordance with the accounting policy in Note 1(g). These calculations involve an estimation of the recoverable amount of the cash-generating units to which the goodwill is allocated.

*Provisions*

The Consolidated Entity assesses whether a provision should be raised at the end of the reporting period to settle future potential obligations. The calculation for determining the amount of the provision is based on the potential loss from the future obligation and the likelihood of the Consolidated Entity incurring that obligation.

**(e) Basis of consolidation**

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which the control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest is acquired is recognised directly in equity attributable to the parent.

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the consolidated entity. Losses incurred by the consolidated entity are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in the profit and loss.

**(f) Property, plant and equipment**

**(i) Recognition and measurement**

Items of property, plant and equipment are stated at cost less accumulated depreciation (see below) and impairment losses (see accounting policy Note 1(k)).

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(f) Property, plant and equipment (continued)

(i) Recognition and measurement (continued)

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "other income" in the Statement of Profit & Loss and other Comprehensive Income.

(ii) Depreciation

Depreciation is charged to the Statement of Profit & Loss and Other Comprehensive Income on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives, unless it is reasonably certain that the Consolidated Entity will obtain ownership by the end of the lease term.

The estimated useful lives in the current and comparative periods are as follows:

■ office equipment	2-5 years
■ furniture and fittings	4-5 years
■ leasehold improvements	life of the lease or 10 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

(g) Intangible assets

(i) Goodwill

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Consolidated Entity.

Goodwill on the acquisition of subsidiaries is included in intangible assets. Goodwill is not amortised but it is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is allocated to cash generating units for the purpose of impairment testing. The allocation is made to those cash generating units or groups of cash generating units that are expected to benefit from the business combination in which the goodwill arose.

(ii) IT Development & Software

Costs incurred in developing products or systems and costs incurred in acquiring software and licences that will contribute to future period financial benefits through revenue generation and/or cost reduction are capitalised to software and systems. Costs capitalised include external direct costs of materials and service and direct payroll and payroll related costs of employees' time spent on the project. Amortisation is calculated on a straight line basis over periods generally ranging from 3 to 5 years. IT development costs include only those costs directly attributable to the development phase and are only recognised following completion of technical feasibility and where the entity has an intention and ability to use the asset.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(g) Intangible assets (continued)

(iii) Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

(h) Trade and other receivables

Trade receivables, which generally have 30-90 day terms, are recognised initially at fair value and subsequently measured at amortised cost after making an assessment of the recoverability of receivables over 120 days.

Collectability of trade receivables is reviewed on an ongoing basis. Individual debts that are known to be uncollectible are written off when identified. An impairment provision is recognised when there is objective evidence that the Consolidated Entity will not be able to collect the receivable. Financial difficulties of the debtor, default payments or debts more than 120 days overdue are considered objective evidence of impairment. The amount of the impairment loss is the receivable carrying amount compared to the present value of estimated future cash flows, discounted at the original effective interest rate.

(i) Work in progress

Client engagements in progress at the end of the reporting period are recorded in the Statement of Financial Position as an asset and revenue in the Statement of Profit & Loss and Other Comprehensive Income, based on the stage of completion of the engagement. The stage of completion of an engagement is determined through the use of internally developed measures that assess the progress of engagements from commencement to completion. Payments in advance are recognised as unearned income until the services are provided.

(j) Cash and cash equivalents

Cash and cash equivalents comprise cash balances, short term bills and call deposits with original maturities of three months or less that are readily convertible to known accounts of cash and which are subject to an insignificant risk of change in value. The Consolidated Entity does not have loan facilities in place.

(k) Impairment

**Non-financial assets**

The carrying amounts of the Consolidated Entity's non-financial assets, other than inventories and deferred tax assets are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists then the assets recoverable amount is estimated. For goodwill and intangible assets that have indefinite lives or that are not yet available for use, the recoverable amount is estimated at the end of each reporting period.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit"). The goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(k) Impairment (continued)

**Non-financial assets (continued)**

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the Statement of Profit & Loss and Other Comprehensive Income. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at the end of each reporting period for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(l) Share capital

Ordinary shares and share options are classified as equity.

Dividends on ordinary shares are recognised as a liability in the period in which they are declared.

Incremental costs directly attributable to the issue of ordinary shares and share options are accounted for as a deduction from equity, net of any related tax effects.

(m) Employee benefits

(i) Wages, salaries, annual leave and non-monetary benefits

Liabilities for employee benefits for wages, salaries and annual leave that are expected to be wholly settled within 12 months of the end of the reporting period represent present obligations resulting from employees' services provided at the end of the reporting period. These liabilities are calculated at undiscounted amounts based on remuneration wage and salary rates that the Consolidated Entity expects to pay including related on-costs, such as workers compensation insurance, superannuation and payroll tax.

Annual leave not expected to be wholly settled within 12 months of the end of the reporting period is considered a long term employee benefit for measurement purposes only and as such are measured on a discounted basis as outlined in Note 1(m)(ii).

(ii) Other long-term employee benefits

The Consolidated Entity's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on costs; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the yield at the end of the reporting period on government bonds that have maturity dates approximating the terms of the Consolidated Entity's obligations.

(iii) Share based payment transactions

Equity-settled share-based compensation benefits are provided to employees.

Equity-settled transactions are awards of shares, or options over shares that are provided

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)  
(m) Employee benefits (continued)

(iii) Share based payment transactions(continued)

to employees in exchange for rendering of services. The costs of equity-settled transactions are measured at fair value on grant date. Fair

value is independently determined using either the Binominal or Black Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option, together with the non-vesting conditions that do not determine whether the consolidated entity receives the services that entitle the employees to receive payment. No account is taken of any other vesting conditions.

The costs of equity-settled transactions are recognised as an expense with a corresponding increase in equity over the vesting period. The cumulative charge to profit or loss is calculated based on the grant date fair value of the award, the best estimate of the number of awards that are likely to vest and the expired portion of the vesting period. The amount recognised in the profit and loss for the period is the cumulative amount calculated at each reporting date less amounts already recognised in previous periods.

Market conditions are taken into consideration in determining fair value. Therefore, any awards subject to market conditions are considered to vest irrespective of whether or not that market condition has been met provided all other conditions are satisfied.

If equity-settled awards are modified, as a minimum an expense is recognised as if the modification has not been made. An additional expense is recognised, over the remaining vesting period, for any modification that increases the total fair value of the share-based compensation benefit as at the date of modification.

If the non-vesting condition is within the control of the consolidated entity or employee, the failure to satisfy the condition is treated as a cancellation. If the condition is not within the control of the consolidated entity or employee and is not satisfied during the vesting period, any remaining expense for the award is recognised over the remaining vesting period, unless the award is forfeited.

If equity-settled awards are cancelled, it is treated as if it has vested on the date of cancellation, and any remaining expense is recognised immediately. If a new replacement award is substituted for the cancelled award, the cancelled and new award is treated as if they were a modification.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)  
(m) Employee benefits (continued)

(iv) Defined contribution plans

A defined contribution plan is a post-employment benefit under which an entity pays defined contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as employee expenses in the Statement of Profit & Loss and Other Comprehensive Income when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

(n) Provisions

A provision is recognised in the Statement of Financial Position when the Consolidated Entity has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(o) Leased assets

Leases in terms of which the Consolidated Entity assumes substantially all the risks and rewards of ownership are classified as finance leases.

Upon initial recognition, finance leases are measured at an amount equal to the lower of the fair value of the leased item and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges are included in short and long term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the Statement of Profit & Loss and Other Comprehensive Income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Leases in terms of which the Consolidated Entity does not assume substantially all the risks and rewards of ownership are classified as operating leases and the leased assets are not recognised in the Consolidated Entity's Statement of Financial Position. Payments made under operating leases are charged to the Statement of Profit & Loss and Other Comprehensive Income on a straight line basis over the period of the lease.

(p) Trade and other payables

Trade and other payables are stated at their amortised cost. Trade payables are non-interest bearing and are normally settled on 30-day terms.

(q) Revenue and other income

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST) payable to the taxation authority. Exchanges of goods or services of the same nature and value without any cash consideration are not recognised as revenues.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. **STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)**  
**(q) Revenue and other income (continued)**

**Interest Income**

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Interest income is recognised as it accrues in the Statement of Profit & Loss and Other Comprehensive Income, using the effective interest method.

**Dividend Revenue**

All dividends receivable shall be recognised as revenue when the right to receive the dividend has been established.

**Rendering of services**

Revenue from the rendering of services is recognised in the period in which the services are provided:

- where it is probable that the compensation will flow to the entity;
- the amount to be received can be reliably measured; and
- the stage of completion of the contract can be reliably measured.

**(r) Finance income and expense**

Finance income comprises interest income on funds invested as outlined above in (q) and dividend income.

Finance expenses comprise interest expense on borrowings, unwinding of the discount on provisions and impairment losses recognised on financial assets. All borrowing costs are recognised in the Statement of Profit & Loss and Other Comprehensive Income using the effective interest method.

**(s) Income tax**

Income tax on the Statement of Profit & Loss and Other Comprehensive Income for the year comprises current and deferred tax. Income tax is recognised in the Statement of Profit & Loss and Other Comprehensive Income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred income tax is provided in full, using the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from the initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit and loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets arising from deductible temporary differences and unused tax losses are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. **STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)**  
**(s) Income tax (continued)**

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Company and its wholly-owned Australian resident entities have formed a tax-consolidated group with effect from 1 July 2003 and are therefore taxed as a single entity from that date. The head entity within the tax-consolidated group is LandMark White Limited.

**(i) Tax consolidation**

Current tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the group allocation approach by reference to the carrying amounts of assets and liabilities in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax-consolidated group and are recognised as amounts payable (receivable) to (from) other entities in the tax-consolidated group in conjunction with any tax funding arrangement amounts (refer below). Any difference between these amounts is recognised by the Company as an equity contribution or distribution.

The Company recognises deferred tax assets arising from unused tax losses of the tax-consolidated group to the extent that it is probable that future taxable profits of the tax-consolidated group will be available against which the tax losses can be utilised.

Any subsequent period adjustments to deferred tax assets arising from unused tax losses as a result of revised assessments of the probability of recoverability are recognised by the head entity only.

**(ii) Nature of tax funding arrangements and tax sharing arrangements**

The head entity, in conjunction with other members of the tax-consolidated group, has entered into a tax funding arrangement which sets out the funding obligations of members of the tax-consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability (asset) assumed by the head entity and any tax-loss deferred tax asset assumed by the head entity, resulting in the head entity recognising an inter-entity receivable (payable) equal in amount to the tax liability (asset) assumed. Any such inter-entity receivables (payables) are at call.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. **STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)**  
**(s) Income tax (continued)**

**(ii) Nature of tax funding arrangements and tax sharing arrangements (continued)**

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

The head entity in conjunction with other members of the tax-consolidated group has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as payment of any such amounts under the tax sharing agreement is considered remote.

**(t) Goods and services tax**

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

**(u) Financial instruments**

**Held-to-maturity investments**

Held-to-maturity investments are non-derivative financial assets quoted in an active market with fixed or determinable payments and fixed maturities that the group's management has the positive intention and ability to hold to maturity. If the group were to sell other than an insignificant amount of held-to-maturity financial assets, the whole category would be tainted and reclassified as available-for-sale. Held-to-maturity financial assets are included in non-current assets, except for those with maturities less than 12 months from the end of the reporting period, which would be classified as current assets.

**Non-derivative instruments**

Non-derivative financial instruments comprise trade and other receivables, cash and cash equivalents and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, non-derivative financial instruments are measured as described in notes 1(h), 1(j), and 1(p).

Accounting for finance income and expense is discussed in Note 1(r).

**(v) Earnings per share**

The Consolidated Entity presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(v) Earnings per share (continued)

ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

(w) Comparative Figures

When required by accounting standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(x) Adoption of New and Revised Accounting Standards

During the current year, the Consolidated Entity adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has had no impact on the recognition, measurement and disclosure of certain transactions.

(y) New Accounting Standards for Application in Future Periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods and which the Consolidated Entity has decided not to early adopt. A discussion of those future requirements and their impact on the Consolidated Entity is as follows:

*AASB 9: Financial Instruments, AASB 2010-7: Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 120, 121, 127, 128, 131, 132, 136, 137, 139, 1023 & 1038 and Interpretations 2, 5, 10, 12, 19 & 127], AASB 2012-6 Amendments to Australian Accounting Standards – Mandatory Effective Date of AASB 9 and Transition Disclosures [AASB 9, AASB 2009-11, AASB 2010-7, AASB 2011-7 & AASB 2011-8], AASB 2013-9 Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments [Part C] and AASB 2014-1 Amendments to Australian Accounting Standards [Part E] (applicable for annual reporting periods commencing on or after 1 January 2018)*

AASB 9 includes requirements for the classification and measurement of financial assets and the accounting requirements for financial liabilities.

The changes made to accounting requirements by these standards include:

- simplifying the classifications of financial assets into those carried at amortised cost and those carried at fair value
- simplifying the requirements for embedded derivatives
- allowing an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument
- financial assets will need to be reclassified where there is a change in an entity's business model as they are initially classified based on (a) the objective of the entity's business model for managing the financial assets; and (b) the characteristics of the contractual cash flows
- amending the rules for financial liabilities that the entity elects to measure at fair value, requiring changes in fair value attributed to the entity's won credit risk to be presented in other comprehensive income
- adding Chapter 6 Hedge Accounting which supersedes the general hedge accounting requirements as they exist in AASB 139 and the addition of new disclosure requirements.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(y) New Accounting Standards for Application in Future Periods (continued)

The Chapter 6 requirements include a new approach to hedge accounting, intended to more closely align hedge accounting with risk management activities.

This standard is not expected to impact the Consolidated Entity.

*AASB 2013-9 Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments [Part B] (applicable for annual reporting periods commencing on or after 1 January 2014) and AASB 2014 -1 Amendments to Australian Accounting Standards [Part C] (applicable for annual reporting periods commencing on or after 1 July 2014)*

The changes made to AASB 1031 in respect of materiality withdraw the substantive content contained within the standard and provide signpost references to materiality in other Australian Accounting Standards. The standard is not expected to impact the company.

*AASB 2014 -1 Amendments to Australian Accounting Standards [Part A] (applicable for annual reporting periods commencing on or after 1 July 2014)*

Part A of this Standard makes various amendments to Australian Accounting Standards arising from the issuance by the International Accounting Standards Board (IASB) of International Financial Reporting Standards (IFRS) Annual Improvements to IFRS 2010–2012 Cycle and Annual Improvements to IFRS 2011–2013 Cycle, including:

- AASB 1 – clarification in the basis of conclusion.
- AASB 2 – amendments to certain definitions contained within the standard.
- AASB 3 – clarification that contingent consideration that is classified as an asset or a liability shall be measured at fair value at each reporting date and clarification that AASB 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.
- AASB 8 – amendments to disclosures.
- AASB 13 – clarification regarding the measurement of short-term receivables and payables and clarification that the scope of the portfolio exception in paragraph 52 of AASB 13 includes all contracts accounted for within the scope of AASB 139 or AASB 9, regardless of whether they meet the definition of financial assets or financial liabilities as defined in AASB132.
- AASB 116 and AASB 138 – clarification that when an item of property, plant and equipment or intangible asset is revalued the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount.
- AASB 124 – clarification that an entity providing key management personnel services to the reporting entity or to the parent of the reporting entity is a related party of the reporting entity.
- AASB 140 – clarification that determining whether a specific transaction meets the definition of both a business combination as defined in AASB 3 Business Combinations and investment property as defined in AASB140 Investment Property requires the separate application of both standards independently of each other.

The standard is not expected to impact the company.

*AASB 2014 -1 Amendments to Australian Accounting Standards [Part B] (applicable for annual reporting periods commencing on or after 1 July 2014)*

Part B of this Standard makes amendments to AASB 119 Employee Benefits in relation to the requirements for contributions from employees or third parties that are linked to service. The

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(y) New Accounting Standards for Application in Future Periods (continued)

amendments clarify that if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognise such contributions as a reduction in the service cost in the period in which the related service is rendered, instead of attributing the contributions to the periods of service. In contrast, if the amount of the contributions is dependent on the number of years of service, an entity is required to attribute those contributions to periods of service using the same attribution method applied to the gross benefit.

The standard is not expected to impact the company.

*Interpretation 21 Levies (applicable for annual reporting periods commencing on or after 1 January 2014)*

This Interpretation clarifies the circumstances under which a liability to pay a levy imposed by a government should be recognised, and whether that liability should be recognised in full at a specific date or progressively over a period of time. This interpretation will not impact the company.

The Company does not anticipate early adoption of any of the above Australian Accounting Standards or Interpretations.

— *AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations (applicable for annual reporting periods commencing on or after 1 July 2016)*

This standard amends AASB 11 to provide guidance on the accounting for acquisitions of interests in joint operations in which the activity constitutes a business. The amendments require the acquirer of an interest in a joint operation in which the activity constitutes a business to apply all of the principles in AASB 3 and other Australian Accounting Standards except for those principles that conflict with the guidance in AASB 11 in accounting for the acquisition. AASB 2014-3 also requires disclosure of the information required by AASB 3 and other Australian Accounting Standards for business combinations.

This standard is not expected to impact the company

— *IFRS 15 Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2017)*

IFRS 15 establishes a single, comprehensive framework for revenue recognition, and replaces the previous revenue Standards IAS 18 Revenue and IAS 11 Construction Contracts, and the related Interpretations on revenue recognition IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers and SIC-31 Revenue—Barter Transactions Involving Advertising Services.

IFRS 15 introduces a five step process for revenue recognition with the core principle of the new Standard being for entities to recognise revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the entity expects to be entitled in exchange for those goods or services.

IFRS 15 will also result in enhanced disclosures about revenue, provide guidance for

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(y) New Accounting Standards for Application in Future Periods (continued)**

transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements.

The company has not yet assessed the impact of this standard.

**(z) Non-current assets held for sale / discontinued operations**

Non-current assets (or disposal groups) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and investment property that are carried at fair value and contractual rights under insurance contracts, which are specifically exempt from this requirement.

An impairment loss is recognised for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets (including those that are part of a disposal group) are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognised.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the Statement of Financial Position. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the Statement of Financial Position.

A discontinued operation is a component of the Consolidated Entity's business that represents a separate major line of business or geographical area of operations that has been disposed of or held for sale, or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. In the Statement of Profit & Loss and Other Comprehensive Income, income and expenses from discontinued operations are reported separately from income and expenses from continuing operations, down to the level of profit after taxes, even when the Consolidated Entity retains a non-controlling interest in the subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the Statement of Profit & Loss and Other Comprehensive Income.

**(aa) Rounding of Amounts**

The group has applied the relief available under ASIC Class Order 98/100 and accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars, or in certain cases, to the nearest dollar.

**(ab) Parent entity information**

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in Note 4.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2014

1. **STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(ac) Current and non-current classification**

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is current when: it is expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purposes of trading; it is expected to be realised within twelve months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period. All other assets are classified as non current.

A liability is current when: it is expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within twelve months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non current.

2. **DETERMINATION OF FAIR VALUES**

A number of the Consolidated Entity's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

**(a) Property, plant and equipment**

The fair value of property, plant and equipment recognised as a result of a business combination is based on market values. The market value of property is the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The market value of items of plant, equipment, fixtures and fittings is based on the quoted market prices for similar items.

**(b) Trade and other receivables**

The fair value of trade and other receivables approximates their carrying value.

**(c) Share-based payment transactions**

The fair value of employee share options is measured using the Black-Scholes formula. Measurement inputs include share price on measurement date, exercise price of the instrument, expected volatility (based on weighted average historic volatility adjusted for changes expected due to publicly available information), weighted average expected life of the instruments (based on historical experience and general option holder behaviour), expected dividends, and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not taken into account in determining fair value.

3. **FINANCIAL RISK MANAGEMENT**

The Consolidated Entity has exposure to the following risks from their use of financial instruments:

- credit risk;
- liquidity risk;
- interest rate risk.

This Note presents information about the Consolidated Entity's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of

**NOTES TO THE FINANCIAL STATEMENTS**  
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**3. FINANCIAL RISK MANAGEMENT (continued)**

capital. Further quantitative disclosures are included throughout the financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Chief Executive Officer and Chief Financial Officer are responsible for developing and monitoring risk management policies.

Risk management policies are established to identify and analyse the risks faced by the Consolidated Entity, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Consolidated Entity's activities. The Consolidated Entity, through their training and management standards and procedures, aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Consolidated Entity's Audit Committee oversees how management monitors compliance with the Consolidated Entity's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Consolidated Entity.

**(i) Credit risk**

Credit risk is the risk of financial loss to the Consolidated Entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Consolidated Entity's receivables from wholesale and retail customers.

**Trade and other receivables**

The Consolidated Entity's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Consolidated Entity's customer base, including the default risk of the industry and country, in which customers operate, has less of an influence on credit risk. However, geographically there is no concentration of credit risk within Australia.

The Consolidated Entity has established a credit policy under which each new customer is analysed individually for creditworthiness before the Consolidated Entity's standard payment and delivery terms and conditions are offered. Credit limits are established for each customer, these limits are reviewed regularly. Customers which fail to meet the Consolidated Entity's benchmark creditworthiness are placed on a restricted customer list and may transact with the Consolidated Entity only on a prepayment basis.

In monitoring customer credit risk, customers are grouped according to their credit characteristics, including whether they are an individual or legal entity, whether they are a wholesale, retail or end-user customer, geographic location, industry, aging profile, maturity and existence of previous financial difficulties. The Consolidated Entity's trade and other receivables relate mainly to the Consolidated Entity's retail customers. The Consolidated Entity does not require collateral in respect of trade and other receivables.

The Consolidated Entity has established an allowance for impairment that represents their estimate of incurred losses in respect of trade and other receivables and investments.

**(i) Liquidity risk**

Liquidity risk is the risk that the Consolidated Entity will not be able to meet its financial obligations as they fall due. The Consolidated Entity's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or

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3. **FINANCIAL RISK MANAGEMENT (continued)**

(i) **Liquidity risk (continued)**

risking damage to the Consolidated Entity's reputation.

Typically, the Consolidated Entity ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 45 to 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

(ii) **Interest risk**

Interest rate risk is the risk that changes in interest rates will affect the Consolidated Entity's income or the value of its holdings of financial instruments. The objective of interest rate risk management is to manage and control interest rate risk exposures within acceptable parameters, while optimising the return.

Interest rate risk is managed by seeking to maximise the yield achieved on cash held at bank.

(iii) **Capital management**

The board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital, which the Consolidated Entity defines as net operating income divided by total shareholders' equity. The board compares this to general relevant returns that would be available to alternate use of funds such as property and general stock market returns available at the time but does not specifically benchmark them. The Board of Directors also monitors the dividend yield to ordinary shareholders and compares them to general ASX listed returns at the time but does not specifically benchmark them.

There were no changes in the Consolidated Entity's approach to capital management during the year. The consolidated entity is not subject to externally imposed capital requirements given the absence of borrowings.

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**4. PARENT INFORMATION**

	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>

The following information has been extracted from the books and records of the parent and has been prepared in accordance with the accounting standards.

**STATEMENT OF FINANCIAL POSITION**

**Assets**

Current assets	2,543	2,385
Non current assets	5,704	5,776
<b>Total Assets</b>	8,247	8,161

**Liabilities**

Current liabilities	3,376	3,033
Non current liabilities	64	63
<b>Total Liabilities</b>	3,440	3,096

**Equity**

Issued capital	6,008	6,008
Retained earnings	(1,210)	(943)
Share options reserve	9	-
<b>Total Equity</b>	4,807	5,065

**STATEMENT OF PROFIT & LOSS AND OTHER COMPREHENSIVE INCOME**

Total profit / (loss)	698	(807)
Total comprehensive income / (loss)	698	(807)

**Guarantees**

LandMark White Limited has not entered into any guarantees, in the current or previous financial year, in relation to the debts of its subsidiaries.

**Contractual Commitments**

At 30 June 2014, LandMark White Limited had not entered into any contractual commitments for the acquisition of property, plant and equipment (2013: nil).

**CONTINGENCIES**

The Consolidated Entity is involved in matters of litigation in the normal course of business in undertaking valuation services. At 30 June 2014, the Consolidated Entity has professional indemnity insurance, and under the terms of the insurance policy, each claim has an excess which is required to be paid by the Consolidated Entity. It was not practical to estimate the maximum contingent liability arising from litigation; however, in a worse case situation there could be a material adverse effect on the Consolidated Entity's financial position. In the directors' opinion, disclosures of any further information in relation to litigation would be prejudicial to the interests of the Consolidated Entity.

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**NOTES TO THE FINANCIAL STATEMENTS**  
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**5. SEGMENT REPORTING**

The Consolidated Entity's operations and clients are located entirely in Australia.

The Consolidated Entity's operating segments have been identified based on the segments analysed within management reports. Based on these criteria, it has been determined that the Consolidated Entity only operates in the Valuation segment, which provides valuation, research and advice services in relation to property and businesses.

Accordingly, no separate segment reporting is required.

**6. AUDITOR REMUNERATION**

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b><i>Audit services</i></b>		
Auditor of the Consolidated Entity – William Buck		
Audit and review of the financial reports	79	84
<b><i>Other services</i></b>		
Auditor of the Consolidated Entity – William Buck		
Taxation and other services	9	25
<b>Total audit services</b>	88	109

**7. (a) FINANCE INCOME**

Interest income	28	35
Interest expense	(1)	(3)
	27	32
<b>Net finance income</b>	27	32

**(b) OPERATING EXPENSES**

Operating lease expenses relating to occupancy	587	552
Superannuation expense	901	950

LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES  
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NOTES TO THE FINANCIAL STATEMENTS  
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8. INCOME TAX EXPENSE

	Consolidated	
	2014	2013
	\$000s	\$000s
<b><i>Recognised in the Statement of Profit &amp; Loss and Other Comprehensive Income</i></b>		
Current tax expense		
Current year	448	124
Adjustments for prior years	(13)	8
	435	132
Deferred tax expense		
Origination and reversal of temporary differences	75	213
<b>Total income tax expense in Statement of Profit &amp; Loss and Other Comprehensive Income</b>	<b>510</b>	<b>345</b>
<b><i>Reconciliation of income tax expense to prima facie tax payable</i></b>		
Profit from continuing operations before tax	1,677	1,069
Prima facie income tax expense calculated at 30% on profit (2013: 30%)	503	321
Increase/(decrease) in income tax expense due to:		
Non-deductible entertainment	17	16
Non deductible share based expense	3	-
Income tax (over)/under provided in prior year	(13)	8
Income tax expense	510	345

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**9. EARNINGS PER SHARE**  
***Basic earnings per share***

The calculation of basic earnings per share at 30 June 2014 was based on the profit attributable to ordinary shareholders of \$1,167,000 (2013: \$724,000) and the weighted average number of ordinary shares outstanding during the financial year ended 30 June 2014 of 27,588,781 (2013: 27,588,781) calculated as follows:

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b>Profit attributable to ordinary shareholders</b>	1,167	724
	<b>2014</b>	<b>2013</b>
<b>Weighted average number of ordinary shares</b>		
Issued Ordinary Shares at 1 July	27,588,781	27,588,781
Weighted average number of ordinary shares at 30 June	27,588,781	27,588,781

***Diluted earnings per share***

The calculation of diluted earnings per share at 30 June 2014 was based on the profit attributable to ordinary shareholders of \$1,167,000 (2013: Profit of \$724,000) and the weighted average number of ordinary shares outstanding during the financial year ended 30 June 2014 of 27,588,781 (2013: 27,588,781) calculated as follows:

	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b>Profit attributable to ordinary shareholders</b>	1,167	724
	<b>2014</b>	<b>2013</b>
<b>Weighted average number of ordinary shares (diluted)</b>		
Weighted average number of ordinary shares at 30 June	27,588,781	27,588,781
Weighted average number of ordinary shares (diluted) at 30 June	27,588,781	27,588,781

1,000,000 options were granted to an employee via the ESOP during the year ended 30 June 2014. As at the date of this report, there are 1,000,000 options over unissued ordinary shares in LandMark White Limited. The options are not dilutive as they are out of the money at 30 June 2014.

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**10. CASH AND CASH EQUIVALENTS**

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Cash at bank and on hand	1,716	1,584
Cash and cash equivalents in the Statement of Cash Flows	1,716	1,584

**11. TRADE AND OTHER RECEIVABLES**

<b>Current</b>		
Trade receivables	2,111	1,991
Less: provision for impairment	(33)	(45)
Other receivables	2	9
	2,080	1,955

*Impairment*

During the year, a decrease in the provision for impairment of receivables of \$12,000 (2013: \$41,000) was recorded in the Statement of Profit & Loss and Other Comprehensive Income and included in other expenses. Refer also to Note 22.

**12. INVENTORIES**

Work in progress	83	65

**13. CURRENT TAX LIABILITIES**

The current tax liability for the Consolidated Entity of \$269,000 (2013:\$78,000) represents the amount of income taxes payable in respect of current and prior financial periods. In accordance with the tax consolidation legislation, LandMark White Limited as the head entity of the Australian tax-consolidated group has assumed responsibility for the current tax asset/liability initially recognised by the members in the tax-consolidated group.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
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**14. DEFERRED TAX ASSETS AND LIABILITIES**  
**Recognised deferred tax assets**

Deferred tax assets are attributable to the following:

	<b>Assets</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b><i>Consolidated</i></b>		
Employee provisions	340	394
Doubtful debts provision	10	14
Accruals	16	18
Operating lease provisions	10	14
Make good provisions	39	35
Other	21	21
<b>Total deferred tax assets</b>	<b>436</b>	<b>496</b>

**Recognised deferred tax liabilities**

Deferred tax liabilities are attributable to the following:

	<b>Liabilities</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b><i>Consolidated</i></b>		
Inventories	(25)	(20)
<b>Total deferred tax liabilities</b>	<b>(25)</b>	<b>(20)</b>

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**14. DEFERRED TAX ASSETS AND LIABILITIES (continued)**  
**Movement in temporary differences during the year**  
**Deferred tax assets**

<b>Consolidated</b>	<b>Balance 1 July 13 \$000s</b>	<b>Recognised in Profit &amp; Loss \$000s</b>	<b>Recognised in other comprehensive income \$000s</b>	<b>Balance 30 June 14 \$000s</b>
Employee provisions	394	(54)	-	340
Doubtful debts	14	(4)	-	10
Accruals	18	(2)	-	16
Operating lease provisions	14	(4)	-	10
Make good provisions	35	4	-	39
Other	21	-	-	21
	<b>496</b>	<b>(60)</b>	<b>-</b>	<b>436</b>

<b>Consolidated</b>	<b>Balance 1 July 12 \$000s</b>	<b>Recognised in Profit &amp; Loss \$000s</b>	<b>Recognised in other comprehensive income \$000s</b>	<b>Balance 30 June 13 \$000s</b>
Employee provisions	514	(120)	-	394
Doubtful debts	26	(12)	-	14
Accruals	20	(2)	-	18
Operating lease provisions	79	(65)	-	14
Legal fees provision	54	(54)	-	-
Make good provisions	31	4	-	35
Other	-	21	-	21
	<b>724</b>	<b>(228)</b>	<b>-</b>	<b>496</b>

**Deferred tax liabilities**

<b>Consolidated</b>	<b>Balance 1 July 13 \$000s</b>	<b>Recognised in Profit &amp; Loss \$000s</b>	<b>Recognised in other comprehensive income \$000s</b>	<b>Balance 30 June 14 \$000s</b>
Inventories	(20)	(5)	-	(25)
	<b>(20)</b>	<b>(5)</b>	<b>-</b>	<b>(25)</b>

<b>Consolidated</b>	<b>Balance 1 July 12 \$000s</b>	<b>Recognised in Profit &amp; Loss \$000s</b>	<b>Recognised in other comprehensive income \$000s</b>	<b>Balance 30 June 13 \$000s</b>
Inventories	(35)	15	-	(20)
	<b>(35)</b>	<b>15</b>	<b>-</b>	<b>(20)</b>

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**15. PROPERTY, PLANT AND EQUIPMENT**

<b>Cost</b>	<b>Consolidated</b>			<b>Total \$000s</b>
	<b>Office Equipment \$000s</b>	<b>Furniture and Fittings \$000s</b>	<b>Leasehold Improvements \$000s</b>	
Balance at 1 July 2012	2,764	265	994	4,023
Additions	91	1	100	192
Disposals	(443)	(45)	(52)	(540)
Adjustments (i)	-	-	(132)	(132)
Balance at 30 June 2013	2,412	221	910	3,543
Balance at 1 July 2013	2,412	221	910	3,543
Additions	33	-	3	36
Disposals	(5)	(2)	(10)	(17)
Balance at 30 June 2014	2,440	219	903	3,562

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
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**15. PROPERTY, PLANT AND EQUIPMENT (continued)**

<b>Accumulated Depreciation</b>	<b>Consolidated</b>			<b>Total \$000s</b>
	<b>Office Equipment \$000s</b>	<b>Furniture and Fittings \$000s</b>	<b>Leasehold Improvements \$000s</b>	
Balance at 1 July 2012	2,601	260	747	3,608
Depreciation charge for the year	116	3	63	182
Disposals	(443)	(44)	(52)	(539)
Adjustments (i)	-	-	(19)	(19)
Balance at 30 June 2013	2,274	219	739	3,232
Balance at 1 July 2013	2,274	219	739	3,232
Depreciation charge for the year	72	-	55	127
Disposals	(5)	(2)	(10)	(17)
Balance at 30 June 2014	2,341	217	784	3,342
<b>Carrying Amounts</b>				
At 1 July 2012	163	5	247	415
At 30 June 2013	138	2	171	311
At 1 July 2013	138	2	171	311
At 30 June 2014	99	2	119	220

(i) Adjustments relate to changes in make good requirements within Leasehold improvement category.

**16. INTANGIBLE ASSETS**

	<b>Consolidated</b>	
	<b>2014 \$000s</b>	<b>2013 \$000s</b>
Goodwill	4,918	4,918
Computer software	154	152
Trademarks	4	-
	5,076	5,070

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**16. INTANGIBLE ASSETS (continued)**

The following cash generating units have significant carrying amounts of goodwill:

<b>Goodwill</b>	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
LandMark White Commercial	1,833	1,833
LMW Residential	3,085	3,085
	4,918	4,918
<b><i>Movement in Goodwill</i></b>		
Balance at 1 July	4,918	4,918
Additions/disposals/impairments	-	-
	4,918	4,918
Balance at 30 June	4,918	4,918

Goodwill has an infinite useful life and is not amortised. The goodwill amount is tested for impairment annually by estimating the recoverable amount of the cash generating units based on value in use.

The key assumptions and the approach to determining the value in use when estimating the recoverable amount of a cash generating unit are:

<b>Assumption</b>	<b>How determined</b>
Cash flows	<p>The forecast 5 year cash flows are based on forecast results for the year ended 30 June 2014. The 2015 forecast forms the basis of cash flows in subsequent financial years adjusted based on the following assumptions determined on management's past experience:</p> <ul style="list-style-type: none"> <li>• no increase in revenues and expenses in the first year and 3% increase in the years after</li> <li>• increase in employee expense calculated as 45% of the increase in revenue since the prior year</li> <li>• increase in variable expenses calculated as 18% of the increase in revenue since the prior year</li> <li>• terminal value at the end of year 5 based on year 5 cash flows.</li> </ul>
Discount rate	<p>The discount rate adopted was a pre tax rate of 18.8% (2013: 18.8%) and was based on the current risk free interest rate, industry and business specific risk factors, market borrowing rates and investor expected returns.</p> <p>On forecast 5 years cash flows, there would not be any impairment until the discount rate reached 56.1%. In this scenario, all other variables are unchanged.</p>

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**16. INTANGIBLE ASSETS (continued)**

<b>Computer software</b>	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
	154	152
<b><i>Movement in Computer Software</i></b>		
Balance at 1 July	152	31
Additions	46	156
Amortisation	(44)	(35)
	154	152
<b>Trademarks</b>		
Balance at 1 July	-	-
Additions	4	-
Amortisation	-	-
	4	-

**17. TRADE AND OTHER PAYABLES**

**Current**

Trade payables	129	313
Other payables and accrued expenses	686	696
	815	1,009

**18. EMPLOYEE BENEFITS**

***Current***

Liability for superannuation payable	11	-
Liability for annual leave	587	606
Liability for long service leave	439	467
Bonus liability	973	755
	2,010	1,828

***Non Current***

Liability for long service leave	106	239
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**(a) Share Based Payments**

The directors in accordance with employment contracts may allocate share options that entitle key management personnel and senior employees to purchase shares in the entity. The terms of the options including vesting conditions and performance criteria vary depending upon the incentive arrangements appropriate for key management personnel and senior employees.

On the 12 May 2014, 1,000,000 options were issued at an exercise price of 46 cents and a total fair value of \$70,900 as identified in the key management personnel disclosures below and the remuneration report in the director's report.

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**18. EMPLOYEE BENEFITS (continued)**

**(a) Share Based Payments (continued)**

Set out below are the summaries of options granted:

**2014**

Grant date	Expiry date	Exercise price	Balance at the start of the year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the year
12 May 2014	30 April 2017	\$0.46	-	1,000,000	-	-	1,000,000
			-	1,000,000	-	-	1,000,000
Weighted average exercise price			-	\$0.46	-	-	\$0.46

The weighted average share price during the financial year was \$ 0.409.

The weighted average remaining contractual life of options outstanding at the end of the financial year was 2.83 years (2013: nil).

For the options granted during the current financial year, the valuation model inputs used to determine the fair value at the grant date are as follows:

Grant date	Expiry date	Share price at grant date	Exercise price	Expected volatility %	Dividend yield %	Risk free interest rate %	Fair value at grant date
12 May 2014	20 April 2017	\$0.46	\$0.46	44.21	8.19	2.66	\$0.07

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**19. PROVISIONS**

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b>Non Current</b>		
Operating lease	34	48
Make good	172	172
	206	220

	<b>Operating Lease</b>	<b>Make good</b>	<b>Total</b>
	<b>\$000s</b>	<b>\$000s</b>	<b>\$000s</b>
<b>Consolidated</b>			
Balance at 1 July 2012	265	304	569
Reversal during the year	(217)	(132)	(349)
Balance at 30 June 2013	48	172	220
Reversal during the year	(14)	-	(14)
Balance at 30 June 2014	34	172	206

*Operating lease*

Provisions are made in order to straight line minimum lease payments for rental of office space over the total lease periods.

*Make good*

The provision has not been discounted to its present value as the effect is not material. It is expected that the expense will be incurred in a 5 year period.

**20. CAPITAL AND RESERVES**

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share on a poll at meetings of the Company. On a show of hands, every shareholder present at a meeting or by proxy is entitled to one vote.

There are currently 27,588,781 ordinary fully paid shares on issue (2013: 27,588,781). Shares have no par value, and the company does not have a limited amount of capital.

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**21. DIVIDENDS**

Dividends recognised in the current year by the Company are:

	Cents per share	Total amount \$000s	Franked/ unfranked	Date of Payment
<b>2014</b>				
Final 2013 ordinary	2.25	620	Franked	2 October 2013
Interim 2014 ordinary	1.25	<u>344</u>	Franked	4 April 2014
<b>Total</b>		<u>964</u>		
<b>2013</b>				
Final 2012 ordinary	2.0	552	Franked	7 October 2012
Interim 2013 ordinary	1.0	<u>276</u>	Franked	4 April 2013
<b>Total</b>		<u>828</u>		

Dividends declared or paid during the year were fully franked at the tax rate of 30%. (2013: 30%)

After the end of the reporting period, the directors have declared a final dividend of 2.5 cents per share, representing \$689,720 fully franked and payable on 2 October 2014. The financial effect of this dividend has not been brought to account in the financial statements for the year ended 30 June 2014. The declaration and subsequent payment of dividends has no income tax consequences.

**Dividend franking account**

	Company	
	2014 \$000s	2013 \$000s
30% franking credits available to shareholders of LandMark White Limited for subsequent financial years	<u>1,529</u>	<u>1,507</u>

The above available amounts are based on the balance of the dividend franking account at the end of the reporting period adjusted for:

- (a) franking credits that will arise from the payment of the current tax liabilities;
- (b) franking debits that will arise from the payment of dividends recognised as a liability at the year-end; and
- (c) franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year-end.

The ability to utilise the franking credits is dependent upon there being sufficient available profits to declare dividends. The impact on the dividend franking account of dividends proposed after the end of the reporting period but not recognised as a liability is to reduce it by \$296,000 (2013: \$266,000).

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**22. FINANCIAL INSTRUMENTS**

**Credit Risk**

**Exposure to credit risk**

The carrying amount of the Consolidated Entity's financial assets represents the maximum credit risk exposure. The Consolidated Entity's maximum exposure to credit risk at the end of the reporting period was:

	Note	<b>Consolidated Carrying amount</b>	
		<b>2014 \$000s</b>	<b>2013 \$000s</b>
Trade and other receivables	11	2,080	1,955
Cash and cash equivalents	10	1,716	1,584
Term deposits & other		288	288
		4,084	3,827

The Consolidated Entity's maximum exposure to credit risk for trade and other receivables before impairment losses at the end of the reporting period by type of customer was:

	<b>Consolidated Carrying amount</b>	
	<b>2014 \$000s</b>	<b>2013 \$000s</b>
Financial customers	1,513	1,408
Commercial non financial customers	560	587
Residential non financial customers	38	5
	2,111	2,000

The Consolidated Entity's most significant customer, an Australian financial customer, accounts for \$495,341 of the trade and other receivables carrying amount at 30 June 2014 (2013: financial customer \$361,000).

**Impairment losses**

The aging of the Consolidated Entity's trade and other receivables at the end of the reporting period was:

	<b>Consolidated</b>			
	<b>Gross</b>	<b>Impairment</b>	<b>Gross</b>	<b>Impairment</b>
	<b>2014 \$000s</b>	<b>2014 \$000s</b>	<b>2013 \$000s</b>	<b>2013 \$000s</b>
Not past due	1,253	-	1,593	-
Past due 0-30 days	569	-	249	-
Past due 31-120 days	265	9	121	8
Past due 121-365 days	24	24	37	37
	2,111	33	2,000	45

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**22. FINANCIAL INSTRUMENTS (continued)**

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	<b>Consolidated</b>	
	<b>Carrying amount</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Balance at 1 July	45	86
Impairment loss reduced	(12)	(41)
Balance at 30 June	33	45

Based on historic default rates, the Consolidated Entity believes that no impairment allowance is necessary in respect of trade receivables not past due or past due by up to 90 days. The Consolidated Entity's policy is to enforce upfront payment from clients who do not have a good credit history or from those who are relatively unknown. Accordingly, the trade receivables balance is comprised of customers that have no previous history of poor credit with the Consolidated Entity.

**Liquidity Risk**

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting arrangements:

**Consolidated**  
**30 June 2014**

	<b>Carrying amount</b>	<b>Contractual cash flows</b>	<b>6 months or less</b>
	<b>\$000s</b>	<b>\$000s</b>	<b>\$000s</b>
<b>Non-derivative financial liabilities</b>			
Trade and other payables	815	815	815
Bonus liability	974	974	974
	1,789	1,789	1,789

**30 June 2013**

	<b>Carrying amount</b>	<b>Contractual cash flows</b>	<b>6 months or less</b>
	<b>\$000s</b>	<b>\$000s</b>	<b>\$000s</b>
<b>Non-derivative financial liabilities</b>			
Trade and other payables	1,009	1,009	1,009
Bonus liability	755	755	755
	1,764	1,764	1,764

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**22. FINANCIAL INSTRUMENTS (continued)**

**Interest rate risk**

At the end of the reporting period the interest rate profile of the Consolidated Entity's interest-bearing financial instruments was:

	<b>Consolidated</b>	
	<b>Carrying amount</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
<b>Variable rate instruments</b>		
Financial assets	1,716	1,589

**Cash flow sensitivity analysis for rate instruments**

A change of 100 basis points in interest rates at the end of the reporting period would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for 2013.

	<b>Consolidated</b>	
	<b>Profit or (loss)</b>	
	<b>100 bp</b>	<b>100 bp</b>
	<b>increase</b>	<b>decrease</b>
	<b>\$000s</b>	<b>\$000s</b>
<b>30 June 2014</b>		
Variable rate instruments	17	(17)
<b>30 June 2013</b>		
Variable rate instruments	16	(16)

**Fair values**

**Fair values versus carrying amounts**

The Directors consider that the fair value of financial assets and financial liabilities of the Consolidated Entity approximate their carrying amount.

**23. COMMITMENTS**

The Consolidated Entity does not have any capital expenditure commitments at the end of the reporting period.

**Operating lease commitments**

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Within one year	722	1,082
One year or later and no later than five years	1,012	1,666
Later than five years	-	-
	1,734	2,748

The Consolidated Entity leases property and equipment under non-cancellable operating leases expiring from one to five years. Leases of property generally provide the Consolidated Entity with a right of renewal at which time all terms are renegotiated. Lease payments may be increased to reflect market rates or changes in the Consumer Price Index.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**24. CONTINGENCIES**

The Consolidated Entity is involved in matters of litigation in the normal course of business in undertaking valuation services. At 30 June 2014, the consolidated entity has professional indemnity insurance, and under the terms of the insurance policy, each claim has an excess which is required to be paid by the Consolidated Entity. It was not practical to estimate the maximum contingent liability arising from litigation; however, in a worst case situation there would be a material adverse effect on the Consolidated Entity's financial position. In the directors' opinion, disclosures of any further information in relation to litigation would be prejudicial to the interests of the Consolidated Entity.

**25. CONTROLLED ENTITIES**

**Particulars in relation to controlled entities**

<b>Name</b>	<b>2014 ownership</b>	<b>2013 ownership</b>
	<b>%</b>	<b>%</b>
<i>Parent entity/Ultimate controlling party</i>		
LandMark White Limited		
<i>Subsidiaries</i>		
LandMark White (Gold Coast) Pty Ltd	100	100
LandMark White (Brisbane) Pty Ltd	100	100
LMW Residential Pty Ltd	100	100
LMW Group Pty Ltd	100	100
LMW Business Advisory Pty Ltd	100	100
LMW Invest Pty Ltd	100	100
LandMark White (Melbourne) Pty Ltd	100	100
LMW Advisory Pty Ltd	100	100
LMW Hegney Pty Ltd	50	50
ACN 121 424 440 Pty Ltd	-	100

All of the above controlled entities were incorporated in Australia.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**26. RECONCILIATION OF CASHFLOWS FROM OPERATING ACTIVITIES**

	Consolidated	
	2014 \$000s	2013 \$000s
<b>Reconciliation of profit from ordinary activities after income tax to net cash provided by operating activities</b>		
Profit for the period after tax	1,167	724
Adjustments for the period:		
Depreciation and amortisation	157	177
Options & performance rights expense	9	-
Doubtful debt increase / (decrease)	(11)	20
Provision for make good	14	10
Legal provision	-	(180)
Operating lease provision	(14)	(217)
Net cash provided by operating activities before change in assets and liabilities	1,322	534
Change in assets and liabilities during the financial period:		
(Increase)/decrease in security deposits	-	118
(Increase)/decrease in receivables	(114)	710
(Increase)/decrease in inventories	(18)	53
(Increase)/decrease in deferred tax assets	60	228
(Increase)/decrease in other assets	(119)	(83)
Increase/(decrease) in payables	(200)	(313)
Increase/(decrease) in provision for income tax	191	(55)
Increase/(decrease) in deferred tax liabilities	5	(15)
Increase/(decrease) in employee provision	43	(343)
<b>Net cash provided by operating activities</b>	<b>1,170</b>	<b>834</b>

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**27. RELATED PARTIES**

**Key Management Personnel**

The following were key management personnel of the Consolidated Entity and unless otherwise indicated were key management personnel for the entire period:

**Non-Executive Directors**

Mr S Gregory (Chairman)  
Mr G White  
Mr B Piltz (from 15 May 2014)

**Executive Director**

Mr B Piltz (CEO to 14 May 2014)

**Executives**

Mr C Nicholl (appointed 1 May 2014 as CEO)  
Mr F Hardiman  
Mr G Coonan (resigned 12 October 2012)

Refer to the Remuneration Report contained in the Directors' Report for details of remuneration paid or payable to each of the Consolidated Entity's key management personnel for the year ended 30 June 2014.

The total remuneration of key management personnel for the year are as follow:

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>
Short-term employee benefits	486,940	553,663
Other long-term benefits	(1,635)	(23,013)
Post-employment benefits	74,671	85,266
Share-based payments	8,863	-
	<u>568,839</u>	<u>615,916</u>

No director has entered into a material contract with the Company or the Consolidated Entity since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**27. RELATED PARTIES (continued)**

***Options and rights over equity instruments***

During the financial year there were 1,000,000 options granted at an exercise price of 46 cents which are exercisable no earlier than 1 September 2015 and with an expiry date of 30 April 2017. There were no options exercised during the year and outstanding options at 30 June 2014 were the 1,000,000 granted during the year. Refer to Note 18(a) for further details.

***Movement in shares***

The movement during the reporting period in the number of ordinary shares in LandMark White Limited held directly, indirectly, or beneficially by each key management personnel including their personally related entities is as follows:

<b>2014</b>	<b>Held at 1 July 2013</b>	<b>Purchases</b>	<b>Exercise of options</b>	<b>Sales</b>	<b>Held at 30 June 2014</b>
<b>Directors</b>					
Mr G White	9,587,364	-	-	117,230	9,470,134
Mr B Piltz	6,900,687	-	-	3,923,523	2,977,164
Mr S Gregory	129,000	-	-	-	129,000
<b>Executive officers</b>					
Mr C Nicholl	-	-	-	-	-
Mr F Hardiman	-	-	-	-	-
<b>2013</b>	<b>Held at 1 July 2012</b>	<b>Purchases</b>	<b>Exercise of options</b>	<b>Sales</b>	<b>Held at 30 June 2013</b>
<b>Directors</b>					
Mr G White	9,771,718	-	-	184,354	9,587,364
Mr B Piltz	7,087,687	-	-	187,000	6,900,687
Mr S Gregory	129,000	-	-	-	129,000
<b>Executive officers</b>					
Mr F Hardiman	-	-	-	-	-
Mr G Coonan	-	-	-	-	-

**LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES**  
**ABN 50 102 320 329**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

**27. RELATED PARTIES (continued)**

The executive officers named are those who are directly accountable and responsible for the strategic direction and operational management of LandMark White Limited or its subsidiaries. In 2014 there were no executive officers holding shares in the Company. The Directors are of the opinion that only the executive officers detailed above meet the definition of key management personnel as set out in AASB 124.

***Non-key management personnel***  
***Identity of related parties***

The Consolidated Entity has a related party relationship with its subsidiaries (refer to Note 25).

***Director Related Entity***  
***Particulars in relation to entity significantly influenced***

The Consolidated Entity had a related party relationship with franchisee LandMark White (Sydney) Pty Ltd ATF LandMark White Sydney Unit Trust, an entity which Brad Piltz had a 42.5% interest in and exercised significant influence over until December 2013, when he relinquished his interest.

During the year, the following transactions took place between the Consolidated Entity and LandMark White Sydney Pty Ltd ATF The LandMark White Sydney Unit Trust whilst Mr Piltz had an ownership interest.

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Licence & Service Income charged by the Consolidated Entity	389	374
	389	374

	<b>Consolidated</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$000s</b>	<b>\$000s</b>
Trade Receivables outstanding at the end of the reporting period.	-	121
	-	121

These transactions took place based on normal commercial terms and conditions and at market rates.

**28. EVENTS SUBSEQUENT TO THE END OF THE REPORTING PERIOD**

A fully franked dividend of 2.5 cents per share was declared by Directors on 7 August 2014, to be paid on 2 October 2014.

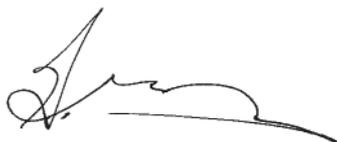
There have been no other events subsequent to the end of the reporting period which affect the results contained in the financial statements or the continuing operations of the Consolidated Entity.

## DIRECTORS' DECLARATION

- 1 In the opinion of the directors of LandMark White Limited ('the Company'):
  - (a) the financial statements and notes set out on pages 21 to 63 and the remuneration disclosures of the Remuneration report in the Directors' report, set out on pages 10 to 16, are in accordance with the Corporations Act 2001, including:
    - (i) giving a true and fair view of the financial position of the Company and the Consolidated Entity as at 30 June 2014 and of its performance, for the financial year ended on that date; and
    - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
  - (b) the financial report also complies with International Financial Reporting Standards as discussed in Note 1(a);
  - (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable
- 2 The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2014.

Dated at Sydney this 5<sup>th</sup> September 2014

Signed in accordance with a resolution of the directors:



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*Stuart Gregory*  
Director

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LANDMARK WHITE LIMITED AND CONTROLLED ENTITIES

### Report on the Financial Report

We have audited the accompanying financial report of LandMark White Limited (the Company) on pages 22 to 65, which comprises the statement of financial position as at 30 June 2014, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the company and the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

### *Directors' Responsibility for the Financial Report*

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Independence*

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

#### CHARTERED ACCOUNTANTS & ADVISORS

**Sydney Office**  
Level 29, 66 Goulburn Street  
Sydney NSW 2000  
Telephone: +61 2 8263 4000

**Parramatta Office**  
Level 7, 3 Horwood Place  
Parramatta NSW 2150  
PO Box 19  
Parramatta NSW 2124  
Telephone: +61 2 8836 1500  
[williambuck.com](http://williambuck.com)

## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LANDMARK WHITE LIMITED AND CONTROLLED ENTITIES (CONT)**

### *Auditor's Opinion*

In our opinion:

- a) the financial report of LandMark White Limited on pages 21 to 64 is in accordance with the Corporations Act 2001, including:
  - i. giving a true and fair view of the Company and consolidated entity's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

### **Report on the Remuneration Report**

We have audited the Remuneration Report included in pages 10 to 16 of the directors' report for the year ended 30 June 2014. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

### *Auditor's Opinion*

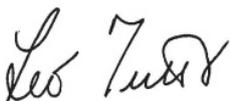
In our opinion, the Remuneration Report of LandMark White Limited for the year ended 30 June 2014, complies with section 300A of the Corporations Act 2001.

### *Matters Relating to the Electronic Presentation of the Audited Financial Report*

This auditor's report relates to the financial report of LandMark White Limited for the year ended 30 June 2014 included on LandMark White Limited's web site. The company's directors are responsible for the integrity of the LandMark White Limited's web site. We have not been engaged to report on the integrity of the LandMark White Limited's web site. The auditor's report refers only to the financial report. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on this web site.

A handwritten signature in black ink that reads 'William Buck'.

William Buck  
Chartered Accountants  
ABN 16 021 300 521

A handwritten signature in black ink that reads 'L.E. Tutt'.

L.E. Tutt  
Partner  
Sydney, 5 September 2014

## ASX ADDITIONAL INFORMATION

Additional information required by the Australian Stock Exchange Limited Listing Rules and not disclosed elsewhere in this report is set out below.

The Company was admitted to the Australian Stock Exchange under rule 1.3.2(b).

### Shareholdings (as at 29 August 2014)

#### Substantial Shareholders

The number of shares held by substantial shareholders and their associates are set out below:

Shareholder	Number of Ordinary Shares
White Valuations Pty Ltd	9,470,134
Piltz Holdings Pty Ltd	2,963,164

#### Voting Rights

##### *Ordinary Shares*

Holders of ordinary shares are entitled to one vote per share at shareholder meetings.

##### *Options*

There are no voting rights attached to options.

#### *Distribution of equity security holders*

Category	Ordinary Shares		Options	
	Number of Shareholders	Number of Shares	Number of Option Holders	Number of Options
1 – 1,000	26	17,318	-	-
1,001-5,000	285	1,040,309	-	-
5,001-10,000	100	859,183	-	-
10,001-50,000	170	4,357,393	-	-
50,001-100,000	24	1,772,730	-	-
100,001 and over	32	19,541,848	1	1,000,000
<b>Total</b>	<b>637</b>	<b>27,588,781</b>	<b>1</b>	<b>1,000,000</b>

##### *On-market buy-back*

There is no current on-market buy-back.

##### *Marketable Parcels*

The number of shareholders holding less than a marketable parcel of 1,010 shares (based on closing price of \$0.495 on 31 August 2014) is 26 and they hold 17,318 securities.

## ASX ADDITIONAL INFORMATION (continued)

### *Twenty Largest Shareholders*

<b>Name</b>	<b>Number of Ordinary Shares held</b>	<b>Percentag e of capital held</b>
White Valuations Pty Ltd <Glen White Super Fund A/C>	9,470,134	34.33%
Piltz Holdings Pty Ltd	2,297,196	8.33%
Velkov Funds Management Limited	611,400	2.22%
Kevin King Pty Ltd	580,000	2.10%
Australian Executor Trustees	576,826	2.09%
Llanzeal Pty Ltd	551,551	2.00%
IHOP Pty Ltd	536,097	1.94%
Bond Street Custodians Limited	451,968	1.64%
Mr Christian Earnest Hansen & Mrs Fay Elizabeth Hansen <Hansen Family Super Fund A/C>	371,000	1.34%
Phillips Consolidated Pty <Phillips Family Super Fund A/C>	350,000	1.27%
HSBC Custody Nominees (Australia) Limited – A/C 3	310,599	1.13%
Mr Mark Sheffield Hancock & Mr Ian Denis Westwood	300,000	1.09%
McMullin Nominees Pty Ltd	270,442	0.98%
Mr Alister John Forsyth	250,000	0.91%
Mrs Melinda Ellis	223,434	0.81%
C N & W J Pointon Pty Ltd <Pointon Super Fund A/C>	200,000	0.72%
Mr Brad Piltz <Super Fund A/C>	200,000	0.72%
Mr Christopher Holden	200,000	0.72%
Mr Henry Arthur Kamstra & Mrs Ina Johannanna Kamsstra	165,921	0.6%
Mrs Margaret Elaine Treseder	152,000	0.55%
	<b>18,068,568</b>	<b>65.49%</b>

### **Offices and officers**

#### *Company Secretary*

Mr Frank Hardiman

#### *Principal Registered Office*

Level 15

55 Clarence Street

Sydney NSW 2000

Telephone: 02 8823 6300

Facsimile: 02 8823 6399

Website: [www.lmw.com.au](http://www.lmw.com.au)

#### *Location of Share Registry*

Brisbane

Link Market Services

#### *Stock Exchange*

The Company is listed on the Australian Securities Exchange.

### **Other information**

LandMark White Limited, incorporated and domiciled in Australia, is a publicly listed company limited by shares.